NOTICE OF FILING

Details of Filing

Document Lodged:	Concise Statement
Court of Filing	FEDERAL COURT OF AUSTRALIA (FCA)
Date of Lodgment:	7/08/2024 3:18:05 PM AEST
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File Number:	VID666/2023
File Title:	AUSTRALIAN SECURITIES AND INVESTMENTS COMMISSION v INSURANCE AUSTRALIA LIMITED ACN 000 016 722 & ANOR
Registry:	VICTORIA REGISTRY - FEDERAL COURT OF AUSTRALIA



Sia Lagos

Registrar

Important Information

This Notice has been inserted as the first page of the document which has been accepted for electronic filing. It is now taken to be part of that document for the purposes of the proceeding in the Court and contains important information for all parties to that proceeding. It must be included in the document served on each of those parties.

The date of the filing of the document is determined pursuant to the Court's Rules.

Form NCF1



<u>Further Amended</u> Concise Statement (Amended pursuant to order of Anderson J <u>18 December 2023</u> dated 6 August 2024)

Federal Court of Australia District Registry: Victoria Division: General No. VID 666 of 2023

Australian Securities and Investments Commission Plaintiff

Insurance Australia Limited (ACN 000 016 722) and another Defendants

IMPORTANT FACTS GIVING RISE TO THE CLAIM

- The First Defendant (IAL) issued insurance policies titled Home Buildings, Home Contents and Home Packages Building and Contents under the SGIO and SGIC brands during the period 25 August 2017 to <u>29 January 2023</u> 24 August 2023. The Second Defendant (IMA) issued insurance policies titled Buildings, Contents and Combined Building and Contents under the RACV brand during the period 25 August 2017 to 24 August 2023.
- 2. IAL operates under Australian Financial Services Licence (AFSL) number 227681 and IMA operates under AFSL number 227678. The ultimate holding company of each of IAL and IMA is Insurance Australia Group Limited (IAG), the largest provider of general insurance products in Australia.
- 3. This proceeding concerns:
 - (a) representations by IAL, and representations by or on behalf of IMA, concerning the manner in which the premiums for home insurance policies issued under the SGIO, SGIC and RACV brands would be calculated, that were false, misleading and liable to mislead in contravention of ss 12DB(1)(a) and (g) and 12DF(1) of the *Australian Securities and Investments Commission Act 2001* (Cth) (ASIC Act) and/or ss 1021E(1) and therefore 1021E(8) of the *Corporations Act 2001* (Cth) (Corporations Act);

Filed on behalf of:	Australian Securities and Investments Commission, Plaintiff
Prepared by:	Michael Hershan, Lawyer, ASIC
Tel:	(02) 9911 5865
Email:	Michael.Hershan@asic.gov.au
Address for service:	Australian Securities and Investments Commission,
	Level 5, 100 Market Street, Sydney, NSW 2000
	Attention: Michael Hershan / Nicolette Bearup

(b) failure by IAL and IMA to do all things necessary to ensure that in issuing home insurance policies under the SGIO, SGIC and RACV brands they acted efficiently, honestly and fairly, in contravention of ss 912A(1)(a) and 912A(5A) of the Corporations Act.

Discounts offered by IAL and IMA

- 4. IAL offered to customers who acquired SGIO or SGIC branded home insurance policies a "Loyalty Discount", which was a percentage discount on customers' premiums that was calculated by reference to the length of time the customer had held eligible insurance products with the same brand (SGIO or SGIC, as applicable), and the number of eligible insurance products with that brand the customer held (Loyalty Discount).
- 5. IMA offered to customers who acquired RACV branded home insurance policies:
 - (a) a "Years of Membership Benefit", which was a percentage discount on customers' premiums that was calculated by reference to the length of time the customer had been a member of RACV, including by holding eligible RACV branded insurance policies (Years of Membership Discount); and
 - (b) a "Multi-Policy Discount", which was a percentage discount on customers' premiums for customers who held multiple eligible RACV branded insurance policies (Multi-Policy Discount).
- 6. IAL made statements concerning customers' entitlement to the Loyalty Discount:
 - (a) on the SGIO and SGIC websites;
 - (b) in proposed certificates of insurance (**COIs**) sent to customers which invited customers to renew their home insurance policies and which constituted the customers' final COI if they did renew their policies on the proposed terms;
 - in Premium, Excess, Discounts & Benefits Guides (PEDs), which were made available to customers on the SGIO and SGIC websites and were referred to in the COIs; and
 - (d) in other written <u>and audiovisual</u> communications to actual or potential customers.
- 7. The statements made by IAL have been extracted from the documents referred to in paragraph 6 and appear in Part 1 of Annexure A (Loyalty Discount Statements). The COIs referred to in Annexure A are examples of the COIs on which the Plaintiff relies. Part 2 of Annexure A contains samples of the Loyalty Discount Statements, which are shown in a red outline within screenshots of the documents.

- 8. IMA made statements concerning customers' entitlement to the Years of Membership Discount and the Multi-Policy Discount in COIs and PEDs. RACV Insurance Services Pty Ltd (**RACV Services**) and / or IMA made statements concerning customers' entitlement to the Years of Membership Discount and the Multi-Policy Discount on the RACV website and in other written communications to actual or potential customers. Where RACV Services made those statements it did so on IMA's behalf and with IMA's consent or agreement (for the purposes of each of s 12GH(2)(b) of the ASIC Act and s 769B(1) of the Corporations Act).
- 9. The statements made by, or on behalf of, IMA concerning the Years of Membership Discount (Years of Membership Discount Statements) and the Multi-Policy Discount (Multi-Policy Discount Statements) have been extracted from the documents referred to in paragraph 8 and appear in Part 1 of Annexure B. The COIs referred to in Annexure B are examples of the COIs on which the Plaintiff relies. Part 2 of Annexure B contains samples of the Years of Membership Discount Statements, which are shown in a red outline within screenshots of the documents, and samples of the Multi-Policy Discount Statements, which are shown in a blue outline within screenshots of the documents.

Representations by IAL

- 10. By making each of the Loyalty Discount Statements, IAL represented that in determining a premium, for any customer eligible for a Loyalty Discount, the following factors will not be relied upon in a way that may offset, or impair, the benefit of the Loyalty Discount:
 - (a) the customer's likelihood of renewing their policy at different premiums (IAL Elasticity Representation);
 - (b) the number of other eligible same branded (SGIO or SGIC as applicable) insurance policies the customer holds (IAL Number of Policies Representation);
 - (c) the length of time the customer has held an eligible same branded (SGIO or SGIC as applicable) insurance policy (IAL Tenure Representation).
- <u>10A.</u> By making each of the Loyalty Discount Statements, IAL represented that, in determining an initial (or pre-discount) renewal premium for a customer, it will not employ processes that:
 - (a) will allocate;
 - (b) will tend to allocate; or

(c) may tend to allocate,

larger percentage price increases (relative to the premium previously charged) to customers who have held eligible same-branded (SGIO or SGIC as applicable) insurance policies for longer periods than it allocates to customers who have held eligible same-branded insurance policies for shorter periods (IAL Further Tenure Representation).

Representations by IMA

- 11. By making each of the Years of Membership Discount Statements, IMA represented that, in determining a premium, for any customer eligible for a Years of Membership Discount, the following factors will not be relied upon in a way that may offset, or impair, the benefit of the Years of Membership Discount:
 - (a) the customer's likelihood of renewing their policy at different premiums
 (IMA Elasticity Representation);
 - (b) the length of time the customer has been a member of RACV, including by holding any eligible RACV branded policy (**IMA Tenure Representation**).
- 11A.By making each of the Years of Membership Discount Statements, IMA representedthat, in determining an initial (or pre-discount) renewal premium for a customer, it willnot employ processes that:
 - (a) will allocate;
 - (b) will tend to allocate; or
 - (c) may tend to allocate,

larger percentage price increases (relative to the premium previously charged) to customers who have been members of RACV for longer periods than it allocates to customers who have been members of RACV for shorter periods (IMA Further Tenure Representation).

- 12. By making each of the Multi-Policy Discount Statements, IMA represented that, in determining a premium, for any customer eligible for a Multi-Policy Discount, the number of other eligible RACV branded policies the customer holds will not be relied upon in a way that may offset, or impair, the benefit of the Multi-Policy Discount (IMA Number of Policies Representation).
- 13. Each of the representations referred to in paragraphs 10 to 12 above was made in trade or commerce and in connection with the supply or possible supply of financial services.

- 14. Each of the representations conveyed by the Loyalty Discount Statements, the Years of Membership Discount Statements and the Multi-Policy Discount Statements were with respect to a future matter within the meaning of:
 - (a) s 12BB(1) of the ASIC Act; and
 - (b) in the alternative, in the case of statements in PEDs, s 769C(1) of the Corporations Act.

Calculation of renewing customers' premiums

- 15. At all relevant times, the process IAL and IMA adopted for determining the premiums for renewing customers involved, broadly speaking, first, determining an initial premium (**Initial Premium**), then, deducting from that Initial Premium any applicable discounts, and finally, adding any government charges, to arrive at a final premium.
- 16. The process for determining the Initial Premium included a process IAL and IMA described as renewal optimisation, which involved seeking to set premiums at a level that would meet the cost of claims and achieve a desired level of profitability and other goals, including long term sustainability (**Renewal Optimisation**).
- 17. The output of a model known as a Demand Model was used in the Renewal Optimisation process. The Demand Model predicted each customer's likelihood to renew their policies at different premiums based on factors that IAL and IMA considered to be the most statistically significant.
- 18. The output of the Demand Model was used in the Renewal Optimisation process for the purpose of allocating a smaller relative price increase to the policies that were predicted to be less likely to renew at higher prices; and a larger relative price increase to the policies that were predicted to be more likely to renew at higher prices.
- 19. The use of the output of the Demand Model in the Renewal Optimisation process resulted in at least some customers who were eligible for a Loyalty Discount, <u>Multi-Policy Discount</u> or Years of Membership Discount:
 - (a) being predicted to be more likely to renew their policies at higher prices; and consequently,
 - (b) receiving larger relative price increases to their Initial Premiums than customers predicted to be less likely to renew at higher prices,

before the Loyalty Discount, <u>Multi-Policy Discount</u> or Years of Membership Discount (as applicable) was applied.

- 20. In the alternative to paragraph 19, the use of the output of the Demand Model in the Renewal Optimisation process may have had the result referred to in that paragraph.
- 21. At the times and in respect of the SGIO and SGIC branded home insurance policies referred to in Annexure C, the factors used in the Demand Model to predict customers' likelihood of renewing at different premiums included the following factors related to whether a customer qualified for a Loyalty Discount (IAL Discount Factors):
 - (a) the number of years since the customer's home insurance policy with SGIO or SGIC (as applicable) was first written;
 - (b) the number of consecutive years the customer had held any same branded (SGIO or SGIC, as applicable) insurance policy;
 - (c) the number of same branded (SGIO or SGIC as applicable) Contents, Building and/or comprehensive car insurance policies the customer held;
 - (d) the number of same branded (SGIO or SGIC, as applicable) car, bike, home, landlord, caravan, boat, trailer, RBI, life, IP and roadside assistance insurance products the customer held; and
 - the amount of any Loyalty Discount the customer received (which was based on the customer's tenure and the number of same branded insurance products the customer held, as alleged in paragraph 4 above).
- 22. At all relevant times, IAL did not know whether, or the extent to which, the matters referred to in paragraph 21 affected individual customers' premiums.
- 23. At the times and in respect of the RACV branded home insurance policies referred to in Annexure D, the factors used in the Demand Model to predict customers' likelihood of renewing at different premiums included the following factors related to whether a customer qualified for a Years of Membership Discount or Multi-Policy Discount (IMA Discount Factors):
 - (a) the number of years the customer had been a member of RACV;
 - (b) the number of years the customer held their RACV branded home insurance policy; and
 - (c) [not used] the amount of any Years of Membership Discount the customer received (which was, in turn, based on the customer's tenure as alleged in paragraph 5(a) above); and

- (d) whether the customer received a Multi-Policy Discount (which was, in turn, based on the number of RACV branded insurance policies the customer held as alleged in paragraph 5(b) above).
- 24. At all relevant times, IMA did not know whether, or the extent to which, the matters referred to in paragraph 23 affected individual customers' premiums.
- 24A. In the case of customers who held SGIO or SGIC branded home insurance policies:
 - (a) <u>the Demand Model tended to predict that:</u>
 - (i) customers who held eligible same branded (SGIO or SGIC as applicable) policies for longer periods had a higher probability of renewing their policies at higher prices were more likely to renew than customers who held eligible same branded policies for shorter periods; and
 - (ii) customers who held a larger number of eligible same branded (SGIO or SGIC as applicable) policies were more likely to renew than customers who held fewer eligible same branded policies;
 - (b) <u>the use of the output of the Demand Model in the Renewal Optimisation</u> process:
 - (i) <u>resulted;</u>
 - (ii) tended to result; or
 - (iii) may have tended to result,
 - <u>in:</u>
 - (iv) customers who held eligible same branded (SGIO or SGIC as applicable) policies for longer periods receiving larger percentage increases to their Initial Premiums than customers who held eligible same branded policies for shorter periods_r; and
 - (v) customers who held a larger number of eligible same branded (SGIO or SGIC as applicable) policies receiving larger percentage increases to their Initial Premiums than customers who held fewer eligible same branded policies.
- 24B. In the case of customers who held RACV branded home insurance policies:
 - (a) <u>the Demand Model tended to predict that</u>:

- (i) customers who had been members of RACV for longer periods had a higher probability of renewing their policies at higher prices were more likely to renew than customers who have been members of RACV for shorter periods; and
- (ii) customers who were eligible for a Multi-Policy Discount were more likely to renew than customers who were not eligible for a Multi-Policy Discount;
- (b) <u>the use of the output of the Demand Model in the Renewal Optimisation</u> <u>process:</u>
 - (i) <u>resulted;</u>
 - (ii) tended to result; or
 - (iii) may have tended to result,
 - <u>in:</u>
 - (iv) customers who had been members of RACV for longer periods receiving larger percentage increases to their Initial Premiums than customers who had been members of RACV for shorter periods-; and
 - (v) customers who were eligible for a Multi-Policy Discount receiving larger percentage increases to their Initial Premiums than customers who were not eligible for a Multi-Policy Discount.

Falsity of representations

- 25. The IAL Elasticity Representation and the IMA Elasticity Representation were false, misleading and liable to mislead the public by reason of the matters referred to in paragraphs 19 and/or 24A (in respect of IAL) and 19 and/or 24B (in respect of IMA) above.
- 26. Alternatively:
 - (a) IAL did not have reasonable grounds for making the IAL Elasticity Representation; and
 - (b) IMA did not have reasonable grounds for making the IMA Elasticity Representation,

by reason of the matters referred to in paragraphs 18, and 20 and/or 24A (in respect of IAL) and 18, 20 and/or 24B (in respect of IMA) above.

27. IAL did not have reasonable grounds for making:

- (a) the IAL Tenure Representation by reason of the matters referred to in paragraphs 18-20, 21(a), 21(b), 21(e) and/or 22 above; and
- (b) the IAL Number of Policies Representation by reason of the matters referred to in paragraphs 21(c), 21(d), 21(e) and/<u>or</u> 22 above.
- 28. IMA did not have reasonable grounds for making:
 - (a) the IMA Tenure Representation by reason of the matters referred to in paragraphs 18-20, 23(a), to 23(c)23(b) and/or 24 above;
 - (b) the IMA Number of Policies Representation by reason of the matters referred to in paragraphs 23(d) and/<u>or</u> 24 above.
- 28AA. The IAL Further Tenure Representation was false, misleading and liable to mislead the public by reason of the matters referred to in paragraph 24A(a)(i) and (b)(i) above.
- 28A. <u>Alternatively, IAL did not have reasonable grounds for making the IAL Further Tenure</u> <u>Representation by reason of the matters referred to in paragraph 24A(a)(i) and (b)(i)</u> <u>above.</u>
- 28AB. The IMA Further Tenure Representation was false, misleading and liable to mislead the public by reason of the matters referred to in paragraph 24B(a)(i) and (b)(i) above.
- 28B. <u>Alternatively, IMA did not have reasonable grounds for making the IMA Further</u> <u>Tenure Representation by reason of the matters referred to in paragraph 24B(a)(i) and</u> (b)(i) above.

Failure to act efficiently, honestly and fairly

- 29. IAL failed to do all things necessary to ensure that the financial services covered by its AFSL were provided efficiently, honestly and fairly, by reason of the following matters:
 - (a) the matters referred to in paragraphs 4, 6, 7<u>, and 15 to 22 and 24A</u> above;
 - (b) IAL failed to disclose to customers the matters referred to in paragraphs 15 to 22 and 24A above;
 - IAL made the Loyalty Discount Statements to entice customers to renew their home insurance policy and to take out more SGIO or SGIC (as applicable) branded policies;
 - (d) knowing that the Demand Model had the purpose set out in paragraph 18 above, IAL unreasonably did not satisfy itself that the inclusion of the IAL Discount Factors in the Demand Model or the use of the output of the Demand

Model in setting customers' Initial Premiums did not offset, or impair, the benefit of the Loyalty Discount; and

- (e) IAL owed a duty of utmost good faith to its customers.
- 30. IMA failed to do all things necessary to ensure that the financial services covered by its AFSL were provided efficiently, honestly and fairly, by reason of the following matters:
 - (a) the matters referred to in paragraphs 5, 8, 9, 15 to 20, 23<u>and 24 and 24B</u> above;
 - (b) IMA failed to disclose to customers the matters referred to in paragraphs 15 to 20, 23, <u>24</u> and 24<u>B</u> above;
 - IMA offered the Years of Membership Discount and the Multi-Policy Discount to entice customers to renew their RACV branded home insurance policy and to take out more RACV branded insurance policies;
 - (d) knowing that the Demand Model had the purpose set out in paragraph 18 above, IMA unreasonably did not satisfy itself that the inclusion of the IMA Discount Factors in the Demand Model or the use of the output of the Demand Model in setting customers' Initial Premiums did not offset, or impair, the benefits of the Years of Membership Discount and Multi-Policy Discount;
 - (e) IMA owed a duty of utmost good faith to its customers.

PRIMARY GROUNDS FOR THE RELIEF SOUGHT

- 31. By making the IAL Elasticity Representations and the IAL <u>Further</u> Tenure Representations in the period between 25 August 2017 and <u>29 January 2023</u> 24 August 2023, and the IAL <u>Tenure Representations and the IAL</u> Number of Policies Representations in the period between 25 August 2017 and 26 January 2020, in trade or commerce, IAL contravened:
 - (a) s 12DF(1) of the ASIC Act by engaging in conduct liable to mislead the public as to the nature and/or characteristics of a financial service;
 - (b) s 12DB(1)(a) of the ASIC Act by making false and/or misleading representations that services were of a particular value; and
 - (c) s 12DB(1)(g) by making false and/or misleading representations with respect to the price of services.
- 32. In the alternative to paragraphs 31(b) and (c) above, by making the IAL Elasticity Representations and IAL Tenure Representations and IAL Further Tenure

<u>Representation</u> in the period between 13 March 2019 and <u>29 January 2023</u> 24 August 2023, and the IAL <u>Tenure Representations and the IAL</u> Number of Policies Representations in the period between 13 March 2019 and 26 January 2020, in SGIO and SGIC branded PEDs, prepared on or after 13 March 2019:

- IAL engaged in conduct in relation to a disclosure statement or document for the purposes of s 12DB(2)(c) of the ASIC Act;
- (b) IAL prepared those PEDs and gave them to another person in the circumstances set out in ss 1021E(1) or (2) of the Corporations Act;
- (c) the PEDs were defective within the meaning s 1021B(1) of the CorporationsAct as they contained misleading or deceptive statements; and
- (d) IAL contravened ss 1021E(1) or (2), and therefore s 1021E(8), of the Corporations Act.
- 33. By failing to do all things necessary to ensure that in issuing home insurance policies under the SGIO and SGIC brands it acted efficiently, honestly and fairly, IAL contravened s 912A(1)(a) of the Corporations Act from 25 August 2017 to 12 March 2019 and s 912A(1)(a), and therefore s 912A(5A), of the Corporations Act from 13 March 2019 to <u>29 January 2023 24 August 2023</u>.
- 34. By making the IMA Elasticity Representations and the IMA <u>Further</u> Tenure Representations in the period between 25 August 2017 and 24 August 2023, and the <u>IMA Tenure Representations</u> and the IMA Number of Policies Representations in the period between 25 August 2017 and 5 September 2021, IMA contravened:
 - (a) s 12DF(1) of the ASIC Act by engaging in conduct liable to mislead the public as to the nature and/or characteristics of a financial service;
 - (b) s 12DB(1)(a) of the ASIC Act by making false or misleading representations that services were of a particular value;
 - (c) s 12DB(1)(g) by making false or misleading representations with respect to the price of services.
- 35. In the alternative to paragraphs 34(b) and (c) above, by making the IMA Elasticity Representations and the IMA Tenure Representations and IMA Further Tenure Representation in the period between 13 March 2019 to 24 August 2023, and the IMA Tenure Representations and the IMA Number of Policies Representations in the period between 13 March 2019 to 5 September 2021, in RACV branded PEDs prepared on or after 13 March 2019:

- (a) IMA's conduct was in relation to a disclosure statement or document for the purposes of s 12DB(2)(c) of the ASIC Act;
- (b) IMAL prepared those PEDs and gave them to another person in the circumstances set out in ss 1021E(1) or (2) of the Corporations Act;
- (c) the PEDs were defective within the meaning of s 1021B(1) of the Corporations Act as they contained misleading or deceptive statements; and
- (d) IMA contravened ss 1021E(1) or (2), and therefore s 1021E(8), of the Corporations Act.
- 36. By failing to do all things necessary to ensure that in issuing home insurance policies under the RACV brand it acted efficiently, honestly and fairly, IMA contravened s 912A(1)(a) of the Corporations Act from 25 August 2017 to 12 March 2019 and s 912A(1)(a), and therefore s 912A(5A), of the Corporations Act from 13 March 2019 to 24 August 2023.

RELIEF SOUGHT FROM THE COURT

37. The Plaintiff seeks the relief sought in the accompanying <u>Further</u> <u>Amended</u> Originating <u>Application Process</u>. ASIC only seeks pecuniary penalties for the alleged contraventions of ss 912A(1)(a) and 912A(5A) and ss 1021E(1) or (2) and 1021E(8) of the Corporations Act insofar as the contraventions occurred by conduct that occurred wholly on or after 13 March 2019.

ALLEGED HARM SUFFERED AND PROFITS EARNED FROM THE CONDUCT

38. As a result of the impugned conduct actual and potential acquirers of home insurance policies issued under the SGIO, SGIC and RACV brands were denied the opportunity to make properly informed decisions about whether to acquire them. Customers were discouraged from shopping around on the basis that they were receiving discounts that would not be available if they moved to another insurer and accordingly may have been denied the opportunity to seek cheaper quotes. Some acquirers of the relevant policies paid, or may have paid, premiums that were higher than the premiums they would have paid, had their premiums been calculated in accordance with the statements and representations made by IAL and IMA to customers.

Date: 24 August 20 December 2023 7 August 2024

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Signed by Nicolette Bearup Michael Hershan Lawyer for the Plaintiff

This <u>Further</u> <u>Amended</u> Concise Statement was prepared by Philip Solomon KC and <u>Andrew</u> <u>Barraclough Helen Tiplady</u> of Counsel.

Certificate of lawyer

I, Michael Hershan, certify to the Court that, in relation to the Further Amended Concise Statement filed on behalf of the Plaintiff, the factual and legal material available to me at present provides a proper basis for each allegation in the pleading.

Date: 7 August 2024

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Signed by Michael Hershan Lawyer for the Plaintiff

SCHEDULE OF PARTIES

No. VID 666 of 2023

Federal Court of Australia District Registry: Victoria Division: General

Australian Securities and Investments Commission Plaintiff

Insurance Australia Limited (ACN 000 016 722) First Defendant

Insurance Manufacturers of Australia Pty Limited (ACN 004 208 084) Second Defendant

Annexure A

IAL - SGIO & SGIC

PART 1 – Statements¹

1.1 Premium, Excess, Discount & Benefits Guide (PED)

No.	Date applicable	Document type	Content of PED	Source
1.	01/07/17 (commencement or renewal)	SGIO Home Insurance PED	Loyalty Discount Your Loyalty Discount is based on how long you have had a relationship with us and how many eligible policies you have. The longer you maintain your continuous relationship with us and the more policies you hold, the higher the discount you could receive. This discount is determined for each individual customer and applied across all your eligible policies. The way in which your Loyalty Discount is applied to your premium is set out in the 'How we calculate your Home premium' section of this guide on page 4. Refer to the following Loyalty Discount table to see what discount you will be entitled to.	IAG.0003.0071.1673

¹ For each document type, webpage or communication type listed, the first row in the table sets out the representations contained in the document. The amendments to each subsequent version of the document, compared to the version directly above it in the table, are indicated by blue underlined text (for additions) or red strikethrough text (for deletions). Unless indicated otherwise, the representations made by each version of the document are consistent with the preceding version of that document.

No.	Date applicable	Document type	Cor	ntent of	PED								Source
				25+	12.5%	15%	17.5%	20%		25%			
			nship	10-24	10%	12.5%	a support of the second	17.5%	and the second s	22.5%			
			elatio	5-9	7.5%	10%		15%		20%			
			/ears of Relationship	3-4	5%	7.5%		12.5%	15%	17.5%			
			Years	0-2	0%	5%	7.5%	10%	12.5%	15%			
					1	2	3-4	5-7	8-9	10+			
					-		Policy	Count					
			Disc hold To r	count wi I with us receive a be curre	ll not de : a Loyalty ent; and	crease, / Discou	even if unt, the	you red eligible	uce the	number	vears your Lo of eligible po licy.		
			On							-	he next renev	wal after	
			List	of busi	iness								
			rece will (eiving th	e maxin informat	num diso ion abo	count yo	ou are e	ntitled t	o your C	es and you a ertificate of Ir d to your Loy	nsurance	
				policy ty a descri						d			

No.	Date applicable	Document type	Content of PED	Source
			 property suburb and postcode, vehicle year, make and model. 	
			For policies with more than one policyholder, your discount is based on the policyholder who has the highest Loyalty Discount (most eligible policies and longest continuous relationship with us).	
			This means the information described above will be displayed to all policyholders.	
			The following is a list of the policies that:	
			 contribute to your policy count are eligible to receive the Loyalty Discount. 	

No.	Date applicable	Document type	Content of PED		Source
			Policies	Policy Discount Count applied	
			Motor		
			Comprehensive Plus		
			Comprehensive		
			Third Party Fire & Theft		
			Third Party Property Damage		
			Veteran, Vintage & Classic Vehicle	· · · · · · · · · · · · · · · · · · ·	
			Home		
			Buildings	✓ ✓	
			Contents		
			Buildings and Contents*		
			Landlord		
			Buildings		
			Contents		
			Buildings and Contents*		
			On-site Caravan		
			Touring Caravan		
			Boat		
			Trailer		
				×	
			Life Insurance	✓ ×	
			Income Protection	✓ ×	
			* Policy Count equals 2.		
2.	17/02/19 (commencement)	SGIO Home Insurance PED	No changes		IAG.0003.0194.1271
	01/04/19 (renewal)				

No.	Date applicable	Document type	Content of PED	Source
3.	17/02/19 (commencement) 01/04/19 (renewal)	SGIO Home Insurance PED	No changes	IAG.0003.0012.3439
4.	17/02/20 (commencement) 23/03/20 (renewal)	SGIO Home Insurance PED	No changes	IAG.0003.0071.1668
5.	28/04/20 (commencement) 01/06/20 (renewal)	SGIO Home Insurance PED	 Loyalty Discount List of business To help ensure we are taking into account all of your policies and you are receiving the maximum discount you can check all your policies via your online account sqic.com.au or contact us on 133 233, you are entitled to your Certificate of Insurance will display information about the policies which contributed to your Loyalty Discount, including: policy type and due date or policy number, and a description of what's covered, for example: property suburb and postcode, vehicle year, make and model. 	IAG.0003.0073.3400
6.	13/10/20 (commencement) 28/10/20 (renewal)	SGIO Home Insurance PED	Loyalty Discount 	IAG.0003.0073.3395

No.	Date applicable	Document type	Content of PED	Source
			If you have held a continuous relationship with us for 25+ years your Loyalty Discount will not decrease, even if you reduce the number of eligible policies you hold with us.	
7.	07/06/21 (commencement) 12/07/21 (renewal) AND 28/10/21 (commencement) 30/11/21 (renewal)	SGIO Home Insurance PED	Loyalty Discount To receive a Loyalty Discount, the eligible policies must:	IAG.0003.0175.0813; INA.0003.0001.0625
8.	01/02/22 (commencement)	SGIO Home Insurance PED	No changes	IAG.0003.0175.0792

No. Date ap	plicable	Document type	Con	tent of I	PED								Source
07/03/2 (renewa													
9. 01/07/1 (comme or renev	encement	SGIC Home Insurance PED	Your and conti disco custo The the 'l Refe entiti disco custo The the 'l Refe entiti disco custo The the 'l Refe entiti disco custo the the 'l	how ma inuous r ount you omer an way in v How we er to the led to. 25+ 10-24 5-9 3-4 0-2 u have h	Discourny eligite elations could r d applie which yo calculat following 12.5% 10% 7.5% 5% 0% 1 1 not dec	ble polic hip with eceive. ed acros bur Loya te your l g Loyalt 15% 12.5% 10% 7.5% 2 continuou crease,	ies you us and This dis s all you ity Disco Home p y Disco 17.5% 12.5% 10% 7.5% 3-4 Policy as relationed	have. T the mo count is religible ount is a remium unt table 20% 17.5% 12.5% 12.5% 10% 5-7 Count onship v ou redu	he long re policie a determ le policie applied f ' section e to see 22.5% 20% 17.5% 15% 12.5% 8-9 vith us f	er you mes you h ined for es. to your p of this what di 25% 22.5% 20% 17.5% 15% 10+	a relationshi naintain your old, the high each individ premium is s guide on pag scount you w rears your Lo of eligible po	her the dual et out in ge 4. will be	IAG.0003.0071.1254

No.	Date applicable	Document type	Content of PED		Source
			• be current; and		
			have at least one comm	non insured named on each policy.	
			you qualify.	count applies from the date of the next renewal after	r
			The following is a list of the	e policies that:	
			contribute to your polic	y count	
			are eligible to receive t	he Loyalty Discount.	
			Policies	Policy Discount	
			Motor	Count applied	
			Comprehensive Plus		
			Comprehensive		
			Third Party Fire & Theft		
			Third Party Property Damage		
			Veteran, Vintage & Classic Vehicle		
			Ноте		
			Buildings		
			Contents		
			Buildings and Contents*		
			Landlord		
			Buildings		
			Contents		
			Buildings and Contents*		
			On-site Caravan		
			Touring Caravan		
			Boat		
			Trailer		
			Retail Business Insurance	✓ ×	
			Life Insurance	✓ X	
			Income Protection	× ×	
			* Policy Count equals 2.		

No.	Date applicable	Document type	Content of PED	Source
			 Then we add the cost of choosing to pay by the month, if applicable (see 'Cost of choosing to pay by the month' on page 2 of this guide).	
10.	17/02/19 (commencement) 01/04/19 (renewal)	SGIC Home Insurance PED	No change	IAG.0003.0073.2676
11.	17/02/19 (commencement) 01/04/19 (renewal)	SGIC Home Insurance PED	No change	IAG.0003.0012.2711
12.	17/02/20 (commencement) 23/03/20 (renewal)	SGIC Home Insurance PED	Loyalty Discount This means the information described above will be displayed to all policyholders.	IAG.0003.0071.1249
13.	28/04/20 (commencement) 01/06/20 (renewal)	SGIC Home Insurance PED	 Loyalty Discount List of business To help ensure we are taking into account all of your policies and you are receiving the maximum discount you can check all your policies via your online account sqic.com.au or contact us on 133 233, you are entitled to your Certificate of Insurance will display information about the policies which contributed to your Leyalty Discount, including: policy type and due date or policy number, and a description of what's covered, for example: property suburb and postcode, 	IAG.0003.0073.2681

No.	Date applicable	Document type	Content of PED	Source
			- vehicle-year,-make-and-model.	
14.	13/10/20 (commencement) 28 Oct 2020 (renewal)	SGIC Home Insurance PED	Loyalty Discount If you have held a continuous relationship with us for 25+ years your Loyalty Discount will not decrease, even if you reduce the number of eligible policies you hold with us.	IAG.0003.0073.2686
15.	28/10/21 (commencement) 30/11/21 (renewal)	SGIC Home Insurance PED	Loyalty Discount To receive a Loyalty Discount, the eligible policies must: • be current; and • have at least one common insured named on each policy. On existing policies the discount applies from the date of the next renewal after you qualify. To receive a Loyalty Discount, the eligible policies must be current. If you take out a new eligible policy the Loyalty Discount will be applied to that policy. For your existing eligible policies any change to your Loyalty Discount generally applies from the next renewal after you qualify. If you become eligible for an updated Loyalty Discount around the time your existing policies are due for renewal, the updated Loyalty Discount may not be applied to those renewing policies (the updated discount will be applied on the subsequent renewal) You should contact us if you believe you are eligible for a higher Loyalty Discount on a policy and it is not noted on your certificate of insurance.	INA.0003.0001.0733 IAG.0003.0175.0541

No.	Date applicable	Document type	Content of PED	Source
16.	01/02/22 (commencement)	SGIC Home Insurance PED	No change	IAG.0003.0175.0536
	07/03/22 (renewal)			

1.2 Certificates of Insurance

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance	Source
17.	03/01/17	Relevant COI builder in use for the period until 15/01/201 7.	SGIC Certificate of Insurance: Home Buildings and Contents	Save more with a Loyalty Discount The more policies you have and the longer you are with us, the bigger your discount. Take out any other eligible policies to maximize your savings today. YOUR PREMIUM (Includes 25% No Claim Bonus, your chosen Options, 15% Loyalty Discount and government charges-see over for full detads) First instalment: \$233.19 Ongoing instalments: \$116.58 You have chosen to pay this way. Your monthly instalment will be deducted automatically. Refer to your payment schedule for further details. You pay an extra \$27.24 p.a. to pay this way. OR Pay annually: \$1,370.63 To pay this way, please contact us before 24 January 2017 to change your payment option. YOUR LOYALTY DISCOUNT Loyalty Discount 15% -\$202.04 Loyalty Vears 15 Number of policies 3 See page 2 for a list of the policies used to determine your Loyalty Discount	IAG.0003.0197.0652

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance		Source		
				determine this policy's	Loyalty Discolicies and I	following list of policies, was used to count. It is based on the policyholder v ongest relationship with us. Please co not listed here.		
				Policy type	Description	Reference n	umber	1
				Touring Caravan		Confidential	*****	
				information about how	emium Excee we determin The followin		nay be	

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance	Source
18.	03/01/17	Relevant COI builder in use for the period until 15/01/201 7.	SGIO Certificate of Insurance: Home@50 Contents	YOUR PREMIUM (Includes 20% No Claim Bonus, your chosen Options, 10% Loyalty Discount and government charges-see over for full details) Pay annually: \$319.39 You have chosen to pay this way \$19.39 You have chosen to pay this way Please pay by 24 January 2017 For how to pay, see page 4. YOUR LOYALTY DISCOUNT Loyalty Discount 10% 9 Number of policies 2 See page 2 for a list of the policies used to determine your Loyalty Discount 2 See page 2 for a list of the policies used to determine your Loyalty Discount 2 YOUR POLICY LIST Your new policy, together with the following list of policies, was used to determine this policy's Loyalty Discount. It is based on the policyholder who has the most eligible policies and longest relationship with us. Please contact us if you have any policies that are not listed here. Policy type Description Reference number Thrd Party Fire and Thet Motor Confidential Confidential Nete: A combined Home Buildings and Contents poly counts as 2 policies Acombed Home Buildings and Contents poly counts as 2 policies	IAG.0003.0197.1177

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance	Source
				 YOUR PREMIUM Please refer to the Premium Excess and Discounts guide for further information about how we determine your premium and excesses that may be payable at claim time. The following provides an overview of what has been included in your total premium. 20% No Claim Bonus Your chosen options 10% Loyalty Discount Government charges 	
19.	07/01/17	Relevant builder was in use until 15/01/201 7.	SGIO Certificate of Insurance: Home Contents Renewal		IAG.0003.0197.1257

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance	Source
				YOUR PREMIUM (Includes 25% No Claim Bonus, your chosen Options, 15% Loyalty Discount and government charges - see over for full details) Pay monthly: \$63.40 You currently pay this way. Your next instalment is due 7 February 2017, Unless you tell us otherwise, we will continue to deduct these instalments from your account. You pay an extra \$30.85 p.a. to pay this way. OR Pay annually: \$729.28 To pay this way, please contact us before 7 February 2017 to change your payment option. YOUR LOYALTY DISCOUNT Loyalty Discount 15% -\$110.86 Loyalty Years 6 Number of policies 5 See page 2 for a list of the policies used to determine your Loyalty Discount YOUR POLICY LIST	

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance			Source		
				based on the policyl	This is a list of policies used to determine this policy's Loyalty Discount. It is based on the policyholder who has the most eligible policies and longest relationship with us. Please contact us if you have any policies that are not isted here.				
				Policy type	Description		Reference number		
				Comprehensive Motor					
				Home Contents					
				Comprehensive Motor	Confidentia	1	Confidential	-	
				Comprehensive Motor					
				Comprehensive Motor					
				information about ho	Premium Excess by we determine e. The following ed. thosen options		esses that may be		
20.	03/01/18	Relevant COI builder in	SGIC Certificate of Insurance:					IAG.0003.0197.0961	

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance	Source
		use for the period between 18/11/201 7 and 17/02/201 8.	Home@50 Buildings and Contents	YOUR PREMIUM (Includes 20% No Claim Bonus, your chosen Options, 7.5% Loyalty Discount and government charges - see over for full details) First instalment: \$139.58 Ongoing instalments: \$69.80 You have chosen to pay this way. Your monthly instalment will be deducted automatically. Refer to your payment schedule for further details. OR Pay annually: OR YOUR LOYALTY DISCOUNT Loyalty Discount 7.5% Loyalty Years 0 Number of policies 3 See page 2 for a list of the policies used to determine your Loyalty Discount YOUR POLICY LIST	

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certifica	ate of Insurance		Source
				Note: A combined Home Buildings and Contents policy counts as 2 policies A combined Landlord Buildings and Contents policy counts as 2 policies YOUR PREMIUM Please refer to the Premium Excess and Discounts guide for further information about how we determine your premium and excesses that may be payable at claim time. The following provides an overview of what has been included in your total premium. 20% No Claim Bonus Your chosen options 7.5% Loyalty Discount Government charges			
21.	05/01/18	Relevant COI builder in use for the period	SGIO Certificate of Insurance: Home@50 Contents	won't decrease - eve	r loyalty ng with us for more than 25 yea en if you reduce your number of ry Discount can go up to 25%, it	f eligible policies to just one.	IAG.0003.0197.1493

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insuran	ce	Source
		between 18/11/201 7 and 17/02/201 8.		YOUR PREMIUM (Includes 25% No Claim Bon chosen Options, 17.5% Loyalty Discount and governm see over for full details) Pay annually: You have chosen to pay this way Please pay by 29 Jan For how to pay YOUR LOYALTY DISCOUNT Loyalty Discount 17.5% Loyalty Years Number of policies See page 2 for a list of the policies used to detecovalty Discount YOUR POLICY LIST	\$176.27 Wary 2018 <i>t</i> , see page 4. -\$30.90 34 4	

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certifica	ate of Insurance			Source
				determine this policy has the most eligible us if you have any p	our new policy, together with the following list of policies, was used to etermine this policy's Loyalty Discount. It is based on the policyholder who as the most eligible policies and longest relationship with us. Please contact s if you have any policies that are not listed here.			
				Policy type	Description		Reference number	
				Comprehensive Motor Home@50 Buildings and Contents	Confidential		Confidential	
				Note: A combined Home Buildings and Cont A combined Landlord Buildings and Co YOUR PREMIUM Please refer to the F information about ho payable at claim time premium is calculate Premium including your ch and 25% No Claim Bonus Less 17.5% Loyalty Disco Plus Government charges Total premium	Premium Excess and by we determine yours e. The following pro- ed. hosen options unt \$	ur premium and exc	esses that may be	
22.	15/12/18	Relevant builder was in use for	SGIO Certificate of Insurance: Home@50					IAG.0003.0197.1526

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insur	ance	Source
	fr O	the period from 09/10/201	Contents Renewal	YOUR ANNUAL PREMIUM (Includes 2 Bonus, your chosen Options, 10% Loyalty Discour charges - see over for full details)		
		8 and 16/02/201		Annual premium:	\$617.49	
	9.			OR		
				For an additional \$175.17 p.a. Increase your cover to Home Plus:	\$792.66	
				Please pay by 19 . For how to To pay monthly, please contact us	pay, see page 4	
				YOUR LOYALTY DISCOUNT		
				Loyalty Discount 10%	-\$56.70	
				Loyalty Years	22	
				Number of policies	1	
				See page 2 for a list of the policies used to a Loyalty Discount	etermine your	
				YOUR POLICY LIST		

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certifica	te of Insurance			Source
				based on the policyho relationship with us. F listed here.				
				Policy type				
				Home@50 Contents	Confidential		Confidential	
22	24/42/40	Delaward	2010	Note: A combined Home Buildings and Conter A combined Landlord Buildings and Cor YOUR PREMIUM Please refer to the Pri information about how payable at claim time Premium including your chi and 25% No Claim Bonus Less 10% Loyalty Discount Plus Government charges Total premium premium is calculated	remium Excess ar w we determine yo . The following pro- osen options \$ \$ \$ \$ \$	nd Discounts guide fo our premium and exc	cesses that may be	
23.	31/12/19	Relevant builder was in use for the period from	SGIO Certificate of Insurance: Home@50 Buildings Renewal					IAG.0003.0197.1724

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance	Source
		08/12/201 9 and 18/02/202 0.		YOUR PREMIUM (Includes 25% No Claim Bonus, your chosen Options, 20% Loyalty Discount and government charges - see over for full details) Amount paid: \$659.08 Thank you for your payment YOUR LOYALTY DISCOUNT Loyalty Discount 20% -\$136.17 Loyalty Years 17 Number of policies 8 See page 2 for a list of the policies used to determine your Loyalty Discount YOUR POLICY LIST	

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificat	te of Insurance		Source		
				based on the policyho	older who has the most elig	olicy's Loyalty Discount. It is gible policies and longest we any policies that are not			
				Policy type	Description	Reference number			
				Home@50 Buildings and Contents Home@50 Buildings Comprehensive Motor Third Party Property Damage Motor Third Party Fire and Theft Motor Home@50 Buildings Home@50 Buildings Note: A combined Home Buildings and Conter A combined Landlord Buildings and Corter 		Confidential			
				YOUR PREMIUM					
				information about hov	lease refer to the Premium Excess and Discounts guide for further formation about how we determine your premium and excesses that may be ayable at claim time. The following provides a breakdown of how your				

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance	Source
				Premium including your chosen optionsand 25% No Claim Bonus\$680.86Less 20% Loyalty Discount\$136.17Plus Government charges\$114.39Total premium\$659.08	
24.	31/12/19	Relevant COI builder in use for the period between 08/12/201 9 and 18/02/202 0.	SGIO Certificate of Insurance: Home Contents		IAG.0003.0253.0404

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insu	rance	Source
				YOUR PREMIUM (Includes 20% No Claim chosen Options, 5% Loyalty Discount and govern see over for full details) First instalment: Ongoing instalments: You have chosen to pay this way. Your monthly deducted automatically. Refer to your payment further details. You pay an extra S36.78 p.a. to OR Pay annually: To pay this way, please contact us before 21 Ja change your payment option. YOUR LOYALTY DISCOUNT Loyalty Discount 5% Loyalty Years Number of policies See page 2 for a list of the policies used to Loyalty Discount YOUR POLICY LIST	nment charges - \$69.78 \$34.88 rinstalment will be schedule for p pay this way. \$381.48 anuary 2020 to -\$18.19 0 2	

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance	Source
				Your new policy, together with the following list of policies, was used to determine this policy's Loyalty Discount. It is based on the policyholder who has the most eligible policies and longest relationship with us. Please contact us if you have any policies that are not listed here.	
				Policy type Description Reference number Confidential	
				Note: A combined Home Buildings and Contents policy counts as 2 policies A combined Landlord Buildings and Contentis policy counts as 2 policies YOUR PREMIUM	
				Please refer to the Premium Excess and Discounts guide for further information about how we determine your premium and excesses that may be payable at claim time. The following provides a breakdown of how your premium is calculated.	
				Premium including your chosen options and 20% No Claim Bonus \$363.86 Less 5% Loyalty Discount \$18.19 Plus Government charges \$72.59 Total premium \$418.26	
				•	

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certifica	te of Insurance		Source
25.	01/01/20		SGIO Certificate of Insurance: Home Plus@50 Buildings and Contents	Pay annually: You have chosen to pay this way Please YOUR LOYALTY DISC Loyalty Discount 12.5% Loyalty Years Number of policies See page 2 for a list of the policy Loyalty Discount YOUR POLICY LIST Your new policy, toge determine this policy' has the most eligible	t charges - see over for full details \$1,580.88 e pay by 23 January 2020 For how to pay, see page 4. OUNT 9 3 viicies used to determine your ether with the following is s Loyalty Discount. It is policies and longest rel viicies that are not listed Description 2012 HYUNDAI I30CW nts policy counts as 2 policies	list of policies, was used to based on the policyholder who ationship with us. Please contact here.	IAG.0003.0197.1685

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance		Source
				YOUR PREMIUM Please refer to the Premium Excess and Discounts guide information about how we determine your premium and e payable at claim time. The following provides an overview included in your total premium. 0% No Claim Bonus Your chosen options 12.5% Loyalty Discount Government charges	excesses that may be	
26.	14/02/22	Relevant COI builder in use for the period between 05/12/202 1 and 01/08/202 2.	SGIO Certificate of Insurance: Home Buildings	YOUR PREMIUM (Includes 20% No Claim Bonus, your chosen Options, 7.5% Loyalty Discount and government charges - see over for full details) Pay annually: \$949.79 You have chosen to pay this way Please pay by 3 March 2022 For how to pay, see page 4. YOUR LOYALTY DISCOUNT Loyalty Discount 7.5% -\$63.65 Loyalty Years 2 Number of policies 3 Loyalty discount is based on the policy holder with the highest loyalty discount. You can view all your policies via your online account at sgio.com.au or call us on 133 233.		IAG.0003.0176.0102

No.	Date issued	Period over which the relevant builder was in use	Document type	Content of Certificate of Insurance	Source
				YOUR PREMIUM Please refer to the Premium Excess and Discounts guide for further information about how we determine your premium and excesses that may be payable at claim time. The following provides a breakdown of how your premium is calculated. Premium including your chosen options and 20% No Claim Bonus \$824.74 Plus No Claim Bonus Protection \$23.87 Sub total \$848.61 Less 7.5% Loyalty Discount \$63.65 Plus Government charges \$164.83 Total premium \$949.79	

1.3 Webpages

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage	Source
27.	19/02/17 14/03/19 01/03/19 07/03/19 04/02/20 11/03/20	19/07/16 – 24/10/22 19/07/16 – 24/10/22 19/07/16 – 24/10/22 19/07/16 – 24/10/22 19/07/16 – 24/10/22 19/07/16 – 24/10/22	SGIO webpage: Loyalty Discount	As an SGIO customer, we reward you for you [sic] entire relationship with us. With our Loyalty Discount, the more policies you have and the longer you stay with us, the more you get in return. Select the number of consecutive years you've been with us and the number of eligible policies you have to see how your savings add up. [Online calculator] Eligible Policies Eligible to count towards and receive a discount • Car and Motorbike: all policies • Home*: all policies • Caravan (Onsite & Touring) • Landlord**: all policies • Vintage, Veteran & Classic Car: all policies • Retail Business Insurance (Retail Business Insurance policies count towards your Policy Count, but do not receive the Loyalty Discount)	IAG.0003.0200.0331 IAG.0003.0200.0332 IAG.0003.0200.0333 IAG.0003.0200.0334 IAG.0003.0012.4015 IAG.0003.0182.0025

² The webpages were published at least during the period on or between the date(s) listed.

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage	Source
				As a reward for being with us for 25 years or more, your Loyalty Discount level will not decrease, even if you reduce your policies down to one.	
				* A combined Home Buildings and Contents policy counts as 2 policies.	
				** A combined Landlord Buildings and Contents policy counts as 2 policies.	
28.	14/04/21	19/07/16 – 24/10/22	SGIO webpage: Loyalty Discount	As an SGIO customer, we reward you for you [sic] entire relationship with us. With our Loyalty Discount, the more policies you have and the longer you stay with us, the more you get in return.	IAG.0003.0182.0026
				Select the number of consecutive years you've been with us and the number of eligible policies you have to see how your savings add up.	
				We value our entire relationship with us [sic].	
				So, the more policies you have and the longer you stay with us, see how much you could save ¹ .	
				[Online calculator]	
				Eligible-Policies	
				Which policies are eligible?	

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage	Source
				 Eligible to count towards and receive a discount All car and motorbike policies: all policies Vintage, Veteran & Classic Car Home*: all policies Home Buildings, Home Contents and combined Home Buildings and Contents² Landlord³: all policies Caravan (On-site & Touring) Boat Trailer Retail Business Insurance (Retail Business Insurance policies count towards your Policy Count, but do not receive the Loyalty Discount) As a reward for being with us for 25 years or more, your Loyalty Discount level will not decrease, even if you reduce your policies down to one. 	
29.	19/02/17 14/03/19 28/02/19	18/07/16 – 25/10/22 18/07/16 – 25/10/22	SGIC webpage: Loyalty Discount	Same content as 'SGIO webpage: Loyalty Discount' published 19 Feb 2017 to 11 Mar 2020', except under SGIC branding.	IAG.0003.0200.0118 IAG.0003.0200.0119 IAG.0003.0200.0120

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage	Source
	05/03/19 18/09/20	18/07/16 – 25/10/22 18/07/16 – 25/10/22 18/07/16 – 25/10/22 (Loyalty discount wording changed sometime between 19/09/2020 and 15/03/2021)			IAG.0003.0200.0121 IAG.0003.0183.0027
30.	15/03/21	18/07/16 – 25/10/22 (Loyalty discount wording changed sometime between 19/09/2020 and 15/03/2021)	SGIC webpage: Loyalty Discount	Same content as 'SGIO webpage: Loyalty Discount' published 14 Apr 2021, except under SGIC branding.	IAG.0003.0183.0026

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage	Source
31.	19/02/17 03/07/17	22/07/16 – 24/10/22 22/07/16 – 24/10/22 (Loyalty discount wording changed sometime between 4/7/2017 and 14/3/2018)	SGIO webpage: Home Buildings Insurance	 Why Choose SGIO Insurance? With the Loyalty Discount, the more eligible policies you have and the longer you stay with us, the more you can save 	IAG.0003.0200.0283 IAG.0003.0200.0242
32.	19/02/17 03/07/17	29/07/16 – 24/10/22 29/07/16 – 24/10/22 (Loyalty discount wording changed sometime between 4/7/2017 and 14/3/2018)	SGIO webpage: Home Contents Insurance	 Why Choose SGIO Insurance? With the Loyalty Discount, the more eligible policies you have and the longer you stay with us, the more you can save 	IAG.0003.0200.0252 IAG.0003.0200.0253
33.	14/03/18 01/03/19 07/03/19	20/01/15– 24/10/22 20/01/15– 24/10/22	SGIO webpage: Loyalty Discount FAQs	What's happened to the Multi-Policy Discount and Years of Insurance Discount? The new Loyalty Discount replaces both of these previous discounts When will I receive my Loyalty Discount on my other policies?	IAG.0003.0200.0336 IAG.0003.0200.0337 IAG.0003.0200.0338 IAG.0003.0200.0339

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpag	e		Source
	29/02/20 11/03/20	20/01/15- 24/10/22 20/01/15- 24/10/22 20/01/15- 24/10/22		policies on their next Is my Loyalty Disco Any claims you mak Which polides count towards and receive al Policy Types Car and Motorbile. At policies Vintage, Veteran & Classic Car Home* All policies Londord* All policies Canvan (Droke & Touring), Boat, Trailer Retail Business Insurance There Buk mild Commitmaster Conduct and a My policy is in join calculated? Each named policy is identify which owner most policies, then a	ount affected by any e will not affect your L systy Discount? Eligible to count towards a discount	e Claims I make? oyalty Discount level Digible to recorve a discount 	

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage	Source
34.	14/04/21	20/01/15– 24/10/22 (Loyalty discount wording changed sometime between 11/03/2020 and 14/04/2021)	SGIO webpage: Loyalty Discount FAQs	What's happened to the Multi Policy Discount and Years of Insurance Discount? The new Loyalty Discount replaces both of these previous discounts	IAG.0003.0182.0022

No. Dates of publicatio of webpages that referr to the features a pricing of SGIO/SGI0 branded home insurance policies ²	example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage		Source
			Which policies are eligible?		
			Policy Types	Eligible to count towards a Eligib discount discou	
			All car and motorbike policies	\checkmark	
			Vintage, Veteran & Classic Car	~	
			Home Buildings, Home Contents and combined Home Buildings and Contents ²	~	
			Landlord ³	\checkmark	
			Caravan (On-site & Touring)	~	
			Boat	~	
			Trailer	~	
			Retail Business Insurance	~	
			My policy is in joint names? How is the calculated?	Loyalty Discount	

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage	Source
				Each named policy holder has an individual Loyalty Discount. We identify which owner has been with us the longest and has the most policies, then apply the highest Loyalty Discount to the joint policy. The Loyalty Discount is recalculated at each renewal ¹ .	
35.	14/03/18 10/03/19	14/08/18– 25/10/22 14/08/18– 25/10/22	SGIC webpage: Loyalty Discount FAQs	Same content as 'SGIO webpage: Loyalty Discount FAQs' published 14 Mar 2018 to 11 Mar 2020, except under SGIC branding.	IAG.0003.0200.0123 IAG.0003.0200.0124
36.	14/03/18 01/03/19 07/03/19 29/02/20 30/10/20	21/02/15– 24/10/22 21/02/15– 24/10/22 21/02/15– 24/10/22 21/02/15– 24/10/22 (Loyalty discount wording changed sometime	SGIO webpage: Loyalty Discount Table	Save on your cover With the SGIO Loyalty Discount, we reward you for your entire relationship with us. The more policies you have and the longer you stay with us, the more you get in return. The Loyalty Discount table below shows how your savings add up depending on the number of consecutive years you've been with us and the number of eligible policies you have. What to do?	IAG.0003.0200.0340 IAG.0003.0200.0341 IAG.0003.0200.0342 IAG.0003.0200.0343 IAG.0003.0182.0024

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Conten	Content of webpage					Source	
		between 5/2/2020 and 29/2/2020) 21/02/15– 24/10/22		the num add up.						en with us ar v your saving	
				Years of relationship 25+*	12.5%	15%	17.5%	20%	22.5%	25%	
				10-24 ┥	10%	12.5%	15%	17,5%	20%	22.5%	
				5-9 ┥	7.5%	10%	12.5%	15%	17.5%	20%	
				3-4 <	5%	7,5%	10%	12.5%	15%	17,5%	
				0-2 -	0%	5%	7.5%	10%	12 5%	15%	
					1	2	3-4 Number of el	5-7 igible policies	8-9	10+	
					eeven					unt level will s you have to	
				bigger y	our disc	count. Ta		her eligib		e with us the es to maximis	e

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage	Source
				The Loyalty Discount replaces our previous discount structure, and applies to new eligible policies which commence on or after 24 November 2013, and renewing eligible policies which commence on or after 6 January 2014. For more details, please refer to the Premium, Excess & Discounts Guide.	
37.	21/04/21	20/02/15– 24/10/22 (Loyalty discount wording changed sometime between 31/10/2020 and 21/04/2021)	SGIO webpage: Loyalty Discount Table	Save on your cover With the SGIO Loyalty Discount, we reward you for your entire relationship with us. The more policies you have and the longer you stay with us, the more you get in return. The Loyalty Discount table below shows how your savings add up depending on the number of consecutive years you've been with us and the number of eligible policies you have. What to do? Select the number of consecutive years you've been with us and the number of eligible policies you have to see how your savings add up.	IAG.0003.0182.0023
				We value our entire relationship with you. With our Loyalty Discount, the more eligible policies you have and the longer you stay with us, see how much you could save ¹ .	

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage	Source
38.	14/03/18 10/03/19 04/02/20	14/03/18– 25/10/22 14/03/18– 25/10/22 14/03/18– 25/10/22	SGIC webpage: Loyalty Discount Table	Save on your cover With the SGIC Loyalty Discount, we reward you for your entire relationship with us. The more policies you have and the longer you stay with us, the more you get in return. The Loyalty Discount table below shows how your savings add up depending on the number of consecutive years you've been with us and the number of eligible policies you have. What to do?	IAG.0003.0200.0126 IAG.0003.0200.0127 IAG.0003.0012.3289

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Conten	Content of webpage					Source	
										en with us and v your saving	
				Years of relationship 25+* <	12.5%	15%	17.5%	20%	22.5%	25%	
				10-24 ┥	10%	12.5%	15%	17.5%	20%	22.5%	
				5-9 📢	7.5%	10%	12.5%	15%	17.5%	20%	
				3-4 <	5%	7,5%	10%	12.5%	15%	17,5%	
				0-2 •	0%	5%	7.5%	10%	12.5%	15%	
					1	2	3-4 Number of el	5-7 igible policies	8-9	10+	
					se even					ount level will s you have to	
				The mo bigger y	re polici our disc	count. Ta		her eligib		e with us the es to maximis	e

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage	Source
				The Loyalty Discount replaces our previous discount structure, and applies to new eligible policies which commence on or after 8 September 2013, and renewing eligible policies which commence on or after 21 October 2013. For more details, please refer to the Premium, Excess & Discounts Guide.	
39.	29/02/20	14/03/18– 24/10/22	SGIO webpage: Natural disasters and the impact on Home Insurance	Check the discounts you're entitled to To help you save, we offer: Loyalty Discount and No Claim Bonus. [See discounts link]	IAG.0003.0200.0373
40.	13/05/20	28/12/1996– 16/01/2023 (Loyalty discount wording changed sometime between 14/5/2020 and 24/10/2021)	SGIO Home Page	Our Rewards Add Up The longer you stay and the more eligible policies you combine, the more you can save with our Loyalty Discount.	IAG.0003.0182.0034
41.	24/10/21	28/12/1996 16/01/2023 (Loyalty discount wording changed sometime between 14/5/2020 and 24/10/2021)	SGIO webpage: Home Page	Our Rewards Add Up Loyalty Discount The longer you stay and the more eligible policies you combine, the more you can save with our Loyalty Discount see how much you could save1.	IAG.0003.0182.0035

No.	Dates of publication of webpages, that referred to the features and pricing of SGIO/SGIC branded home insurance policies ²	Period over which each example was made or published (being the date of first and last capture on Wayback Machine)	Webpage title	Content of webpage	Source
42.	30/10/20	26/10/2000– Page current (Loyalty discount wording changed sometime between 31/10/2020 and 18/04/2021)	SGIC webpage: Home Page	Loyalty Discount The longer you stay and the more policies you combine, the greater the rewards.	IAG.0003.0183.0020
43.	18/04/21	26/10/2001– Page current (Loyalty discount wording changed sometime between 31/10/2020 and 18/04/2021)	SGIC webpage: Home Page	Loyalty Discount The longer you stay and the more policies you combine, the greater the rewards ¹ .	IAG.0003.0183.0019

1.4 Marketing communications

No.	Dates of publication of marketing communications to customers or potential customers that which referred to the features and pricing of SGIO/SGIC branded home insurance	Type of communication	Content of marketing communications	Source
44.	02/04/20	SGIO Email	James, thanks for considering SGIO Home Contents Insurance.	IAG.0003.0254.0035
			Because you have 1 existing policy with us, we've applied a 5% loyalty discount ¹ to your quote. Remember, the more policies you have with us, the more you can save.	
			¹ Loyalty discount is calculated as at 31/03/2020 and based on the number of eligible policies you hold and the length of time you've been with SGIO Insurance. On existing eligible policies discounts will apply as at the date of the next renewal.	
45.	08/04/20	SGIC Email	[Name], thanks for considering [policy].	IAG.0003.0254.0048
	08/07/22		Because you have [no.] existing policy with us, we've applied a [discount]% loyalty discount ¹ to your quote. Remember, the more policies you have with us, the more you can save.	IAG.0003.0254.0026
			¹ Loyalty discount is calculated as at [date] and based on the number of eligible policies you hold and the length of time you've been with SGIC Insurance. On existing eligible policies discounts will apply as at the date of the next renewal.	

No.	Dates of publication of marketing communications to customers or potential customers that which referred to the features and pricing of SGIO/SGIC branded home insurance	Type of communication	Content of marketing communications	Source
46.	23/06/20	SGIC Email	[discount]% Loyalty Discount	IAG.0003.0015.0016
	20/10/20		Thanks to your existing relationship with us. ² ² Loyalty discount is calculated as at [date] and based on the number of eligible policies you hold and the length of time you've been with SGIC Insurance. On existing eligible policies discounts will apply as at the date of the next renewal.	IAG.0003.0184.0037
47.	30/07/20	SGIC Email	You're saving [discount]% on your policy	IAG.0003.0015.0083
			To say thanks you'll receive a [discount]% Loyalty Discount on this Home Contents Insurance policy when you renew. Remember, the longer you're with us and the more eligible policies you have, the more you could save [~] . [~] Loyalty Discount stated is based on policies as at [date]. On existing policies, discount applies from date of next renewal. Policies eligible for the SGIO	
			Insurance Loyalty Discount include Motor, Home, Landlord, Boat, Caravan and Trailer Insurance policies. Some policies such as Retail Business Insurance count towards your policy count but do not receive the Loyalty Discount. For more details please refer to the Premium, Excess & Discounts Guide available from SGIO Insurance	
48.	10/08/20 25/11/20	SGIO Email	You're saving [discount]% on your policy	IAG.0003.0254.0031 IAG.0003.0184.0040

No.	Dates of publication of marketing communications to customers or potential customers that which referred to the features and pricing of SGIO/SGIC branded home insurance	Type of communication	Content of marketing communications	Source
			To say thanks you'll receive a [discount]% Loyalty Discount on this Home Buildings Insurance policy when you renew. Remember, the longer you're with us and the more eligible policies you have, the more you could save~. ~Loyalty Discount stated is based on policies as at [date]. On existing policies, discount applies from date of next renewal. Policies eligible for the SGIO Insurance Loyalty Discount include Motor, Home, Landlord, Boat, Caravan and Trailer Insurance policies. Some policies such as Retail Business Insurance count towards your policy count but do not receive the Loyalty Discount. For more details please refer to the Premium, Excess & Discounts Guide available from SGIO Insurance.	
49.	13/10/20	SGIO Email	 15% Loyalty Discount Thanks to your existing relationship with us.² ² Loyalty discount is calculated as at 11/10/2020 and based on the number of eligible policies you hold and the length of time you've been with SGIO Insurance. On existing eligible policies discounts will apply as at the date of the next renewal. 	IAG.0003.0184.0073
50.	01/06/2018 – 01/06/2018	Letter template	An instant reward for your loyalty. <firstname>, save <x>% on a new SGIC insurance policy.</x></firstname>	IAG.0003.0015.0212

No.	Dates of publication of marketing communications to customers or potential customers that which referred to the features and pricing of SGIO/SGIC branded home insurance	Type of communication	Content of marketing communications	Source
			Get <x>% off your next SGIC insurance policy.</x>	
			Hello <firstname>,</firstname>	
			We think your loyalty should be rewarded. So we've introduced a Loyalty Discount that means the more policies you have and the longer you're with us, the more you can save.	
			As you've been a loyal customer for <x> years and already have <x> policies, you can get an instant <x>% Loyalty Discount on any new eligible SGIC policy*.</x></x></x>	
			Save on a wide range of policies.	
			We offer everything from comprehensive car insurance that can automatically cover every part of your car, and home insurance that covers you even if you forget to lock your door, to boat insurance that provides cover on and off the water anywhere in Australia. With such a wide range of policies to choose from, it's easy to grow your discount and save even more.	
			Plus, for your existing eligible policies, you can look forward to a Loyalty Discount at the next renewal.	
			Take out a new policy today and save.	
			If you have a car, home, landlord, motorcycle, caravan or boat policy with another insurer, now's a great time to consider switching it to us to save <x>%.</x>	
			Call us now on 133 233, 7am to 9:30pm, 7 days a week, or visit sgic.com.au to take out a new policy and start saving today.	

No.	Dates of publication of marketing communications to customers or potential customers that which referred to the features and pricing of SGIO/SGIC branded home insurance	Type of communication	Content of marketing communications	Source
			 *Loyalty Discount is based on policies held as at <data date-1="" extract="">. Combined Buildings & Contents counts as 2 policies. On existing policies, discount applies at the date of the next renewal.</data>	
51.	19/01/2014 – 27/08/2020	SGIC video clip (MP4)	At SGIC, we like to reward your loyalty with a Loyalty Discount. The more policies you have, and the longer you're with us, the more you can save. If you take out any two eligible policies, like home and car insurance, or two car policies, you get an immediate 5% discount, and start saving on both your policies from day one.	IAG.0003.0014.0396
			In a couple of years' time, if you add another policy for your home, car, boat, or caravan, you'll save 10% on all three policies. After 5 years, that turns into a 12.5% discount for even bigger savings.	
			As life goes on, if you need more cover, every eligible new policy you take out gets a loyalty discount, based on the number of consecutive years you've been with us, and the number of policies you already have. Even if you make a claim, your Loyalty Discount is not affected, so you're guaranteed to save. And once you've been with us for the long-term [25 years], your discount will never go down, even if you drop your policies back to just one.	
			For the details, and to calculate your Loyalty Discount, head to sgic.com.au/loyaltydiscount, or call 133 233.	

No.	Dates of publication of marketing communications to customers or potential customers that which referred to the features and pricing of SGIO/SGIC branded home insurance	Type of communication	Content of marketing communications	Source
52.	19/01/2014 – 27/08/2020	SGIO video clip (MP4)	Same content as 'SGIC video clip (MP4)', except under SGIO branding.	IAG.0003.0014.0395

PART 2 – Sample extracts of statements³

2.1 PED⁴

IAG.0003.0073.3400

1

SGIO Home Insurance Premium, Excess, Discounts & Benefits Guide

This SGID Home Insurance Premium, Excess, Discounts & Benefits Guide should be read with and forms part of the SGID Home Insurance Product Disclosure Statement and Policy Booklet (PDS), prepared on 17 February 2019.

It applies to policies issued with a home address in Western Australia with a commencement date on or after 28 April 2020 or with a renewal effective date on or after 1 June 2020.*

We provide two levels of cover in the PDS:

Home – provides our standard level of cover

Home Plus – provides our higher level of cover.

This guide applies to Home and Home Plus policies and provides further information about the cost of your insurance and excesses you may need to pay if you make a claim.

* Call us on 133 233 for information about policies issued with a home address outside of Western Australia.

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³ All red highlighted boxes in this annexure have been inserted by the Plaintiff.

⁴ IAG.0003.0073.3400.

IAG.0003.0073.3402

3

Loyalty Discount

.....

Your toyalty Discount is based on how long you have had a relationship with us and how many eligible policies you have. The longer you maintain your continuous relationship with us and the more policies you hold, the higher the discount you could receive. This discount is determined for each individual customer and applied across all your eligible policies.

The way in which your Loyalty Discount is applied to your premium is set out in the 'How we calculate your Home premium' section of this guide on page 4.

Refer to the following Loyalty Discount table to see what discount you will be entitled to.

	1	2	3-4	5-7	8-9	10+
0-2	0%	5%	7.5%	10%	12.5%	15%
314	5%	75%	10%	12.5%	15%	17.5%
5.9	7.5%	10%	12.5%	15%	17.5%	20%
10-24	10%	12.5%	15%	17.5%	20%	22.5%
25+	12.5%	15%	17.5%	20%	22.5%	25%

Policy Count

If you have held a continuous relationship with us for 25+ years your Loyalty Discount will not decrease, even if you reduce the number of eligible polimies you hold with us.

To receive a Loyalty Discount, the eligible policies must:

be current; and

have at least one common insured named on each policy.

On existing policies the discount applies from the date of the next renewal after you qualify.

List of business

To help ensure we are taking into account all of your policies and you are receiving the maximum discount you can check all your policies via your online account sglo.so may or contact us on 133 233.

For policies with more than one policyholder, your discount is based on the policyholder who has the highest loyalty discount (most eligible policies and longest continuous relationship with us).

- The following is a list of the policies that:
- contribute to your policy count
- are eligible to receive the Loyalty Discount.

Policy Discount Policies Count applied Motor Comprehensive Plus Comorehensive Third Party Fire & Theft Third Party Property Damage Veteran, Vintage & Classic vehicle / Home Buildings Contents ./ Buildings and Coments* Landlord Buildings 1 1 Contents Buildings and Contents' On-site Caravan Touring Caravan Boat Traller **Retail Business Insurance** × Life insurance X Income Protection x Policy Count equals 2.

Minimum and maximum premium

Your premium, including any discounts you may be eligible for, are subject to minimum and maximum premiums. We consider the minimum and maximum amounts we are prepared to sell the policy for and may adjust your premium to ensure it does not fall outside that range. Any discounts will be applied to your policy, only to the extent any minimum premium is not reached. This means that any discount you may be eligible for may be reduced. When we determine your premium on renewal, we may also limit any increases or decreases in your premium by considering factors such as your previous year's premium amount.

Excess

An excess is an amount you pay when you lodge a claim. You may have to pay more than one type of excess depending on your circumstances.

There are three types of excess:

- basic
- earthquake
 special.
- specion

The amount and types of excess payable are shown on your current Certificate of Insurance.



2.2 Certificate of Insurance⁵

IAG.0003.0197.1493

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SCI	
JU	

2018-2019 Certificate of Insurance Home@50 Contents

YOUR POLICY SUMMARY



բիկոսիկոկիսվիսվիվի	444
Confidential	

Dear Confidential

Thank you for choosing SGIO. You will find a summary of your policy opposite and when the payment is due.

050

Next steps:

- Review the information on the following pages and if you need to make changes call 133 233 or +61 8 6188 4228, access Self Service Centre at sgio.com.au/selfservice or visit an SGIO Office at (No Cash) 46 Colin Street WEST PERTH WA 6005.
- Please pay by 29 January 2018. If paying in person, take your payment slip on page 3 with you.
- On full payment, this document becomes your Certificate of Insurance. Please keep this document in a safe place.

Thank you for

your loyalty To thank you for being with us for more than 25 years, your Loyalty Discount won't decrease - even if you reduce your number of eligible policies to just one. So while your Loyalty Discount can go up to 25%, it will not

-			
Policy number:	Confidential		
Annual premium:	\$176.27		
New policy valid:	From 12:01am, 8 January 2018 to 11:59pm, 8 January 2019		
Payment due:	29 January 2018		
Home insured:	Home insured: Confidential		
The insured:	LJ		
Sum insured:	Contents: \$60,000 See over for breakdown.		
Basic excess:	\$300 See over for all excesses that apply.		
chosen Options, 17.5 see over for full detail Pay annually:	% Loyalty Discount and government charges s) \$176.27		
You have chosen to p	bay this way		
	Please pay by 29 January 2018 For how to pay, see page 4		
YOUR LOYALT	Y DISCOUNT		
Loyalty Discount 1	17.5% \$30.90		
Loyalty Years	34		
Number of policie	s á		
See page 2 for a list Loyalty Discount	t of the policies used to determine your		
YOUR OPTION The cost of these opti	S ons is included in your premium.		
Burn out of electri	ic motors (fusion) - Contents items		
Enquiries 133	233 Claims 133 233		



Insurance Australia Limited ABN 11 000 016 722 trading as SGIO

Payments

133 233

HOMCOI Issued at 6.22pm on 05/01/2018

Visit sgio.com.au

⁵ IAG.0003.0197.1493.

go down.

Page 1 of 4

scio

2018-2019 Certificate of Insurance

Home@50 Contents

Policy number: Confidential

Enquiries 133 233 Payments 133 233 Claims 133 233 Visit sglo.com.au an SGIO office

\$60,000

\$60,000

YOUR POLICY LIST

Your new policy, together with the following list of policies, was used to determine this policy's Loyalty Discount. It is based on the policyholder who has the most eligible policies and longest relationship with us. Please contact us if you have any policies that are not listed here.

Policy type	Description	Reference number
Comprehensive Motor		
Home@50 Buildings and	Confidential	Confidential
Contents		I

A combined Home Buildings and Contents policy counts as 2 policies

A combined Landlord Buildings and Contents policy counts as 2 policies

YOUR POLICY DETAILS



The following pages list your Policy details. Please keep this certificate, along with your Home Insurance Buildings and Contents Product Disclosure Statement and Policy Booklet (PDS), in a safe place. On full payment these documents will form your Home Insurance Contract.

Policy number

Policy number	Confidential
Your contract	Valid from 12:01am, 8 January 2018 to 11:59pm, 8 January 2019
Annual premium	\$176.27
The insured	[
Home insured	Confidential

The insured Home insured

The home

· is occupied by renter - insuring own contents

- · is used for residential purposes and not used for a business, trade or profession
- · is watertight, structurally sound, secure and well maintained

EXCESSES

The following excesses apply to your policy:

· a \$300 basic excess for each claim

· is located on the ground level

Security

The home has:

· 24hr back to base monitored alarm

Sum insured

Please check that the amount below covers the replacement value of all your contents. Visit sgio.com.au/calculators for assistance.

Contents

General Contents

Key policy features

- · replacement cover for your contents
- \$20 million liability cover for incidents that happen outside the site
- · you are covered for flood

Government charges

The following amounts are included in your premium.

GST	\$14.57
Stamp duty	\$16.02

You can reduce your premium by choosing a higher basic excess. Contact us for an estimate.

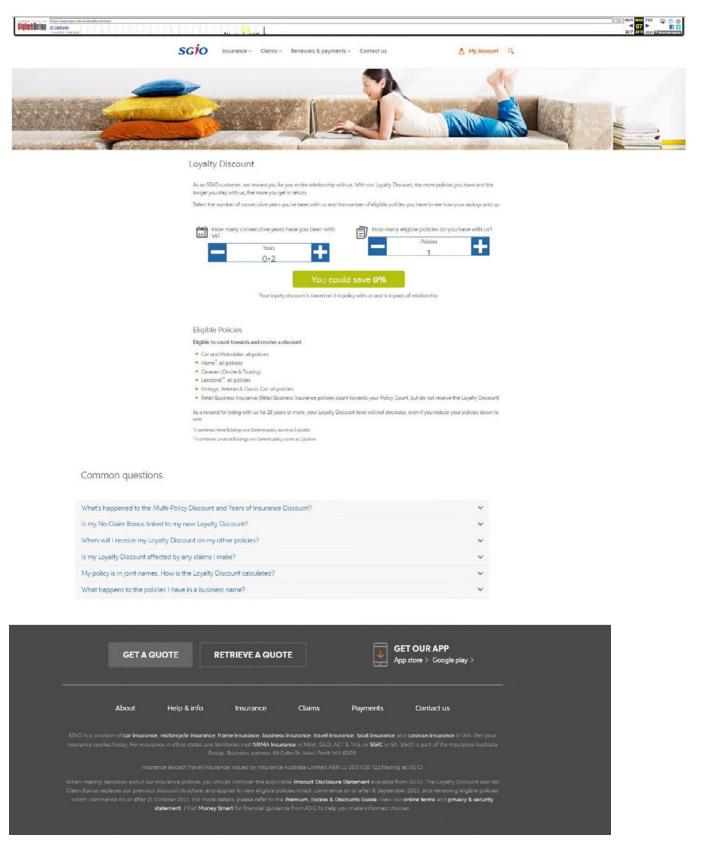


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Continued overleaf HOMCOI Issued at 6.22pm on 05/01/2018

	sgio		ficate of Insurance	IAG ,0003.0197.1 Enquines 133.233 Payments 133.233
	50/0	Home@5	0 Contents Confidential	Claims 133 233 Visit sgio.com.au an SGIO office
	been included in your premix	s (fusion) that are less than 15	Options you may add You may be eligible to add these Contact us for an estimate or refu information. • Accidental Damage • Pet Lover's Pack • Valuable Contents • Portable Contents • No Claim Bonus Protection	
	YOUR PREMIUM		BENEFITS	
	Please refer to the Premium for further information about premium and excesses that	Excess and Discounts guide how we determine your may be payable at claim time. akdown of how your premium	You've been awarded Claim Free maximum 25% No Claim Bonus status is your reward for a good	. Claim Free Privilege
	Premium including your chos and 25% No Claim Bonus Less 17.5% Loyalty Discoun Plus Government charges Total premium	\$176.58		
	Your premium has been r • One of the insureds is 50 • You have a monitored alar specifications	years of age or over		
	INSURANCE HISTORY			
	Details of insurance and clai listed here.	m history for each insured are	Confidential age 64, years 40	of home insurance
	Page 3 of 4			
	PAYMENT SLIP	() 208T billpa	Confidential	~
	Important! Take this paym	ent slip with you when paying in	person.	
		Confidential 176.27 9 January 2018		
onfi enti al		Receipt	ND 02	SG1 0

2.3 Webpage – SGIO Loyalty Discount⁶



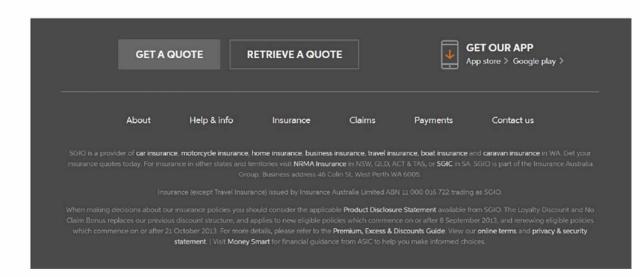
⁶ IAG.0003.0200.0334.

	SCIO Insurance - Claims - Ret	newals & payments ~ Contact us	A My Account Q
	Loyalty Discount FAQs		
	What's happened to the Multi-Policy Disco	ount and Years of Insurance Discount?	
	Is my No Claim Bonus ইnked to my new Lo	valty Discount?	
	The No Claim Bonus is separate from the new L	Loyalty Discount, If you are eligible for a No Claim	Bonus this will also be applied to your
	policy When will I receive my Loyalty Discount of	n my other policies?	
		your eligible policies on their next renewal date	
	ts my Loyalty Discount affected by any cla Any claims you make will not affect your Loyalty		
	And Construction and Antimate Antimate Struct Action Polyant	A DISCOMMENSARY	
	Which policies count towards and receive a l	Loyalty Discount?	
	Policy Types	Eligible to count towards a discount	Eligible to receive a discount
	Car and Motorbrie All policies	2	~
	Vintage, Veteran & Classic Car	~	×.
	Home* Al policies	~	~
	Landlord* All policies	J	~
	Caravan (Onsite & Touring), Boat, Trailer	. <i>У</i>	×
			×
	Retail Resiness Insurance	~	
	Rotal Resinces Incurance		
14	There is further a Contest for early further and contests	for prove	
		iscount calculated?	re boon with

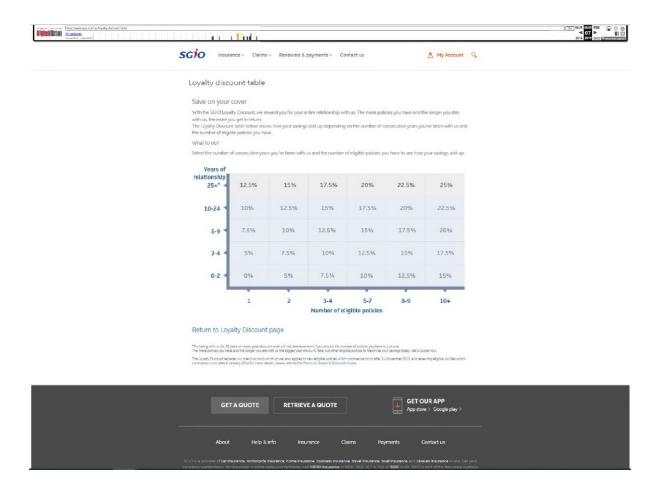
2.4 Webpage – SGIO Loyalty Discount FAQs⁷

To receive a Loyalty Discount your eligible policies must be in the same name. For example, John has 4 policies, a home policy and boat policy in his name (John's Mith), and 2 car policies in his business name (John's Plumbing). He gets a Loyalty Discount based on 2 policies (home and boat) and John's Plumbing will get a separate Loyalty Discount based on the 2 car policies.

Back to Loyalty Discount Page



⁷ IAG.0003.0182.0021.



2.5 Webpage – SGIO Loyalty Discount Table⁸

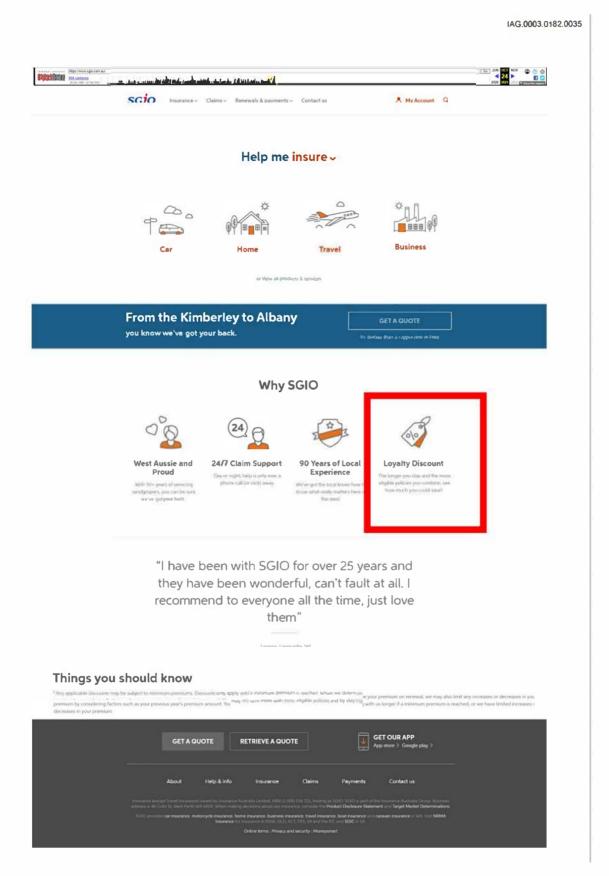
INTERNATIONAL INFORMATION IN A STATE OF THE AND A S				Co NAR 448 55 11 > 2019 2020 20	21 2 7 20 1
SGIO Insurance Claims Renewal	is & payments~ Con	tact us	Å My Account	Q	
Natural disasters and the impac	ct on Home Ins	surance			
As most Australians will be aware, there have recently This has led to more claims and insing leinsurance prix To ensure we can combrue to give you quality cover, v increase in prem ums We understand any cost increase affects your house!	ces as reinsurers now ider we've had to pass on som	itify Australia as higher risk e of the extra cost of reinsurance. Th	is has contributed to an	n	
Choose a higher excess for your policy	Check the discounts you're entitled to	Use our home value calculators			
This means you'll pay a bit inore excess if you need to claim, but you'r premium will be lower in the meantime. Your nosaande renewal certilicale will show two excess options so you can select the one that suits you best. Our Premium, Excess & Discount Guide tells you more	To help you adve, we offer offer Loyalty Discount and No Claims Bonus	Calculate the current value of yo contents with our easy to use ca You can then also check you hav insulance, and avoid potential so claim.	kulatore in Urie ngnt amount of ITDribes if you tieed to		
View guide Why insurers need reinsurance Reinsurance is insurance cover for insurers. It helps to continuers are after ted at the same time by a major in The Australian Government, through for regulatory bo on and regularly review their reinsurance arrangemen	mako sure an insuranco d aturitt disaster edy the Australian Prudent	company lice onough manay to pay rel Regulation Authority (APRA), requ	claims if many of its		

76



⁹ IAG.0003.0200.0373.

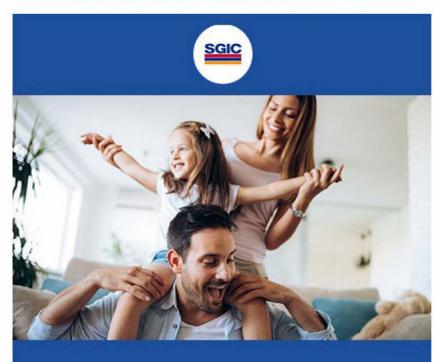
2.8 Webpage – SGIO Home Page¹⁰



¹⁰ IAG.0003.0182.0035.

2.9 Email – SGIC [Name], thanks for considering [policy]¹¹

You're one step away from finalising your cover. Can't see this email? Click here



Accommodation for up to a year if your home becomes unlivable²

thanks for considering SGIC Combined Home Buildings & Contents Insurance.

Because you have 1 existing policy with us, we've applied a 12.5% loyalty discount¹ to your quote. Remember, the more policies you have with us, the more you can save.



¹¹ IAG.0003.0254.0048.

Here's why we think quote ersonal Information<mark>for your home in</mark> information is worth it.





Temporary

Accommodation If something happens to your home and it's unliveable, we'll help with temporary accommodation for up to a year.²





Over 40 years of

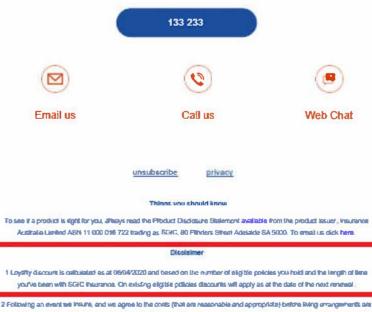
experience We've been helping South Australians since 1971.

support Claims support for you when you need us most.

24/7 claims

You're one step away from being covered

Your Combined Home Buildings & Contents Insurance quote expires on 13/04/20. If you have any questions or would like to discuss your quote with someone, call us on 133 233.



made. For building insurance, we can provide temporary accommodation for up to a year. For contents insurance we can provide you with the mass-nable edua rent costs for temporary accommodation for up to a year.

2.10 Email – SGIO You're saving [discount]% on your policy¹²

Stay covered and renew your policy online in minutes. Can't see this email? Click here



Renew your cover in minutes

Hello

Your Home Buildings Insurance policy is due for renewal on 22 August. It's quick and easy to renew online. All you need to do is review your details and make your payment. Ensuring your cover is up to date is that simple.

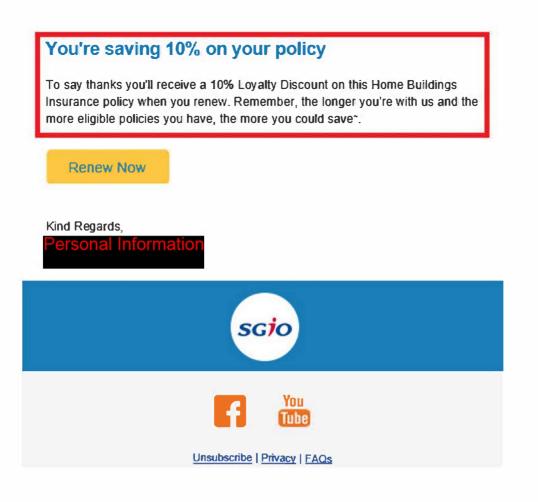
Renew Now

More reasons to stay with SGIO

We recently sent you your Certificate of Insurance for the year ahead, which includes a summary of your policy. Renewing your cover helps safeguard your home and provides you with:

- Temporary accommodation for up to 1 year for you, your family and your pets if something happens to your home and it's unliveable⁴⁴
- Total repair or rebuild if your home is damaged or destroyed up to the sum insured
- Lifetime guarantee on workmanship of all authorised home repairs

¹² IAG.0003.0254.0031.



Annexure B

IMA – RACV

PART 1 – Statements¹

1.1 Premium, Excess, Discount & Benefits Guide (PED)

No.	Date applicable	Document type	Content of PED	Source
1.	20/03/17 (commencement) 01/05/17 (renewal)	PED	Discounts The following discounts are available depending on the type of insurance you have chosen: > Years of Membership Benefit > No Claim Bonus > Multi-Policy Discount. Discounts We offer the following discounts that you may be entitled to: > Years of Membership Benefit > No Claim Bonus > Multi-Policy Discount. Discounts We offer the following discounts that you may be entitled to: > Years of Membership Benefit > No Claim Bonus > Multi-Policy Discount. The discounts you have will be shown on your current Certificate of Insurance.	IAG.0003.0194.0395

¹ For each document type, webpage or communication type listed, the first row in the table sets out the representations contained in the document. The amendments to each subsequent version of the document, compared to the version directly above it in the table, are indicated by blue underlined text (for additions) or red strikethrough text (for deletions). Unless indicated otherwise, the representations made by each version of the document are consistent with the preceding version of that document.

No.	Date applicable	Document type	Content of PED			\$	Source	
			The way in which the disc 'How we calculate your h		to your premium is set out u bage 2 of this guide.	nder the heading		
			Years of Membership Be	<u>nefit</u>				
				We reward you with a Years of Membership discount which is linked to the colour of your RACV membership card. RACV Years of Membership Benefit increases the longer you				
			Membership Card Colour	Years of Membership	Annual Discount			
			Blue	0-4 years	0%			
			Bronze	5-9 years	5%	_		
			Silver Gold	10-24 years	<u> </u>	_		
			Gold 50	25-50 years 51 years or mo		-		
			Multi-Policy Discount			-		
			-	ewards you for hold	ding multiple RACV Insuranc	e policies		
			See if you qualify for a M	2	0			
			How to qualify Hold two or more of the Home, Landlord, Motor, Trailer, Boat or Veteran,	following: S Caravan & C Vintage and N	Multi-Policy Discount Save 10% Dn your Home, Landlord, Motor, Caravan & Trailer,			
			Classic Vehicle Insurance. Boat or Veteran, Vintage and Classic Vehicle Insurance.					
			To receive the Multi-Polic	y Discount, the qu	alifying products must:			
			be current; andhave at least one	common insured	named on each policy.			

No.	Date applicable	Document type	Content of PED	Source
			On existing policies the discount applies from the date of the next renewal after you qualify.	
			The way in which your Multi-Policy Discount is applied to your premium is set out in the 'How we calculate your home premium' section of this guide on page 2.	
			# Excludes Travel, Business and Farm Insurance products.	
2.	24/08/18 (commencement)	PED	Discounts	IAG.0003.0194.0407
	01/10/18 (renewal)		Years of Membership Benefit	
			This discount applies to Home Insurance [#] .	
			# Excludes Travel, Business, Farm, Single Item and Pet Insurance products.	
			Multi-Policy Discount	
			A Multi-Policy Discount rewards you for holding multiple RACV Insurance policies.	
			See if you qualify for a Multi-Policy Discount#:	
			# Excludes Travel, Business, Farm, Single Item and Pet Insurance products.	
3.	19/05/19 (commencement)	PED	No change	IAG.0003.0012.1617 IAG.0003.0175.0222
	30/06/19 (renewal)			
4.	07/07/20 (commencement)	PED	No change	INA.0003.0001.1070
	10/08/20 (renewal)			

No.	Date applicable	Document type	Content of PED	Source
5.	16/08/22 (commencement) 19/09/22 (renewal) ²	PED	No change	IAG.0003.0318.0005

² Representation current as at 13 December 2022.

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
6.	07/10/17	Prime Cover Home Buildings Renewal	IMA	First Instalment Your Discounts 25% No Claim Bonus Discount Multi-Policy Discount Gold 15% Years of Membership Benefit These discounts have already been deducted from your premium. Discounts Discounts you currently receive These discounts have already been deducted from your premium. Please refer to the Product Disclosure Statement, and any applicable Supplementary PDS for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to . If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV (13 72 28). • Multi-Policy Discount \$86.64 • Gold 15% Years of Membership Benefit \$116.96 \$25% No Claim Bonus Discount \$288.80	IAG.0003.0197.0048
7.	24/10/17	Home Buildings and Contents	Relevant COI builder in use for the period between 24/09/2017 and 17/11/2017.	RACV's Multi-Policy Discount We're all about returning value to our members and with RACV's Multi-Policy Discount the more insurance policies you have the more you save. As you hold two or more RACV Insurance policies, you will save 10% off each one. This	IAG.0003.0197.0019

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
				discount has been automatically applied to your renewal premium.	
				On existing policies, discount takes effect from the next renewal. Excludes Travel, Business and Farm Insurance policies.	
				Your discounts	
				These discounts have already been deducted from your premium.	
				Multi-Policy Discount\$58.8025% No Claim Bonus Discount\$196.00	
				Discounts	
				Discounts you currently receive	
				These discounts have already been deducted from your premium. Please refer to the Product Disclosure Statement for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to. If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV.	
				 Multi-Policy Discount \$58.80 25% No Claim Bonus Discount \$196.00 	
				Additional discounts	
				For details on how to qualify for the following discounts, contact us, or refer to the PDS.	

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
				RACV Years of Membership Benefit	
8.	26/10/17	Home Contents	Relevant COI builder in use for the period between 24/09/2017 and 17/11/2017.	 RACV's Multi-Policy Discount We're all about returning value to our members and with RACV's Multi-Policy Discount the more insurance policies you have the more you could save. When you take out two or more eligible RACV Insurance Policies you'll save 10% off each one even if they are two of the same things. On existing policies, discount takes effect from the next renewal. Excludes Travel, Business and Farm Insurance policies. Discounts Additional discounts For details on how to qualify for the following discounts, contact us, or refer to the PDS. Multi-Policy Discount RACV Years of Membership Benefit 	IAG.0003.0197.0029
9.	03/01/18	Home Buildings and Contents	Relevant COI builder in use for the period between 18/11/2017 and 17/02/2018.	RACV's Multi-Policy Discount We're all about returning value to our members and with RACV's Multi-Policy Discount the more insurance policies you have the more you save. As you hold two or more RACV Insurance policies, you will save 10% off each one. This discount has been automatically applied to your renewal premium.	IAG.0003.0197.0212

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
	issued	type	relevant builder was in use	On existing policies, discount takes effect from the next renewal. Excludes Travel, Business and Farm Insurance policies. Your discounts These discounts have already been deducted from your premium. Multi-Policy Discount \$178.17 RACV XX Years of Membership \$80.17 Benefit 25% No Claim Bonus Discount \$693.89 Discounts you currently receive	
				 These discounts have already been deducted from your premium. Please refer to the Product Disclosure Statement for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to. If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV. Multi-Policy Discount \$178.17 RACV Bronze Years of Membership Benefit \$80.17 25% No Claim Bonus Discount \$693.89 	

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
10.	06/01/18	Home	Relevant COI builder in use for	RACV's Multi-Policy Discount	IAG.0003.0197.0233
	u u u u		the period between 18/11/2017 and 17/02/2018.	We're all about returning value to our members and with RACV's Multi-Policy Discount the more insurance policies you have the more you could save. When you take out two or more eligible RACV Insurance Policies you'll save 10% off each one even if they are two of the same things.	
				On existing policies, discount takes effect from the next renewal. Excludes Travel, Business and Farm Insurance policies.	
				Your discounts	
				These discounts have already been deducted from your premium.	
				RACV Bronze Years of Membership Benefit\$29.7615% No Claim Bonus Discount\$105.05	
				Discounts	
				Discounts you currently receive	
				These discounts have already been deducted from your premium. Please refer to the Product Disclosure Statement for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to. If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV.	
				 RACV Bronze Years of Membership Benefit \$29.76 	

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
				 15% No Claim Bonus Discount \$105.05 	
				Additional discounts	
				For details on how to qualify for the following discounts, contact us, or refer to the PDS.	
				Multi-Policy Discount	
11.	27/01/19	Prime Cover Home	Relevant COI builder in use for the period between 17/06/2018 and 17/02/2019.	Amount Due	IAG.0003.0197.0432
		Contents Renewal		Your Discounts	
		Reliewal		25% No Claim Bonus Discount	
				Multi-Policy Discount	
				Silver 10% Years of Membership Benefit	
				These discounts have already been deducted from your premium.	
				Discounts	
				Discounts you currently receive	
				These discounts have already been deducted from your premium. Please refer to the Product Disclosure Statement for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to. If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV (13 72 28).	
				 Multi-Policy Discount \$33.41 Silver 10% Years of Membership Benefit \$30.08 	

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
				 25% No Claim Bonus Discount \$111.38 	
12.	19/10/19	Home Buildings and Contents Renewal		First Instalment Your discounts These discounts have already been deducted from your premium. 25% No Claim Bonus Discount \$534.07 Multi-Policy Discount \$160.23 Gold 15% Years of Membership \$216.29 Benefit Discounts Discounts you currently receive These discounts have already been deducted from your premium. Please refer to the Product Disclosure Statement for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to. If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV (13 72 28). • Multi-Policy Discount \$160.23 • Gold 15% Years of Membership Benefit \$216.29 • Multi-Policy Discount \$160.23 • Cold 15% Years of Membership Benefit \$216.29 • 25% No Claim Bonus Discount \$534.07	IAG.0003.0012.1589

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
13.	03/12/19	Home	Relevant COI builder in use for	RACV's Multi-Policy Discount	IAG.0003.0253.0193
		Contents	the period between 31/10/2019 and 07/12/2019.	We're all about returning value to our members and with RACV's Multi-Policy Discount the more insurance policies you have the more you save. As you hold two or more RACV Insurance policies, you will save 10% off each one. This discount has been automatically applied to your renewal premium.	IAG.0003.0253.0202
				On existing policies, discount takes effect from the next renewal. Excludes Travel, Business and Farm Insurance policies.	
				Your discounts	
				These discounts have already been deducted from your premium.	
				Multi-Policy Discount\$56.7415% No Claim Bonus Discount\$100.13	
				Discounts	
				Discounts you currently receive	
				These discounts have already been deducted from your premium. Please refer to the Product Disclosure Statement for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to. If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV.	
				Multi-Policy Discount \$56.74	

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
				 15% No Claim Bonus Discount \$100.13 	
				Additional discounts	
				For details on how to qualify for the following discounts, contact us, or refer to the PDS, and any Supplementary PDS	
				RACV Years of Membership Benefit	
14.	01/01/20	Home Buildings and	Relevant COI builder in use for the period between 08/12/2019 and 18/02/2020.	Your discounts These discounts have already been deducted from your	IAG.0003.0197.0593
		Contents		premium.	
				Multi-Policy Discount\$77.3220% No Claim Bonus Discount\$193.29	
				Discounts	
				Discounts you currently receive	
				These discounts have already been deducted from your premium. Please refer to the Product Disclosure Statement for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to. If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV (13 72 28).	
				 Multi-Policy Discount \$77.32 20% No Claim Bonus Discount \$193.29 	
				Additional discounts	

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
				For details on how to qualify for the following discounts, contact us, or refer to the PDS, and any applicable Supplementary PDS.	
				RACV Years of Membership Benefit	
15.	01/01/20	Home Buildings	Relevant COI builder in use for the period between 08/12/2019 and 18/02/2020.	RACV's Multi-Policy Discount We're all about returning value to our members and with RACV's Multi-Policy Discount the more insurance policies you have the more you save. As you hold two or more RACV Insurance policies, you will save 10% off each one. This discount has been automatically applied to your renewal premium. On existing policies, discount takes effect from the next renewal. Excludes Travel, Business and Farm Insurance policies. Your discounts These discounts have already been deducted from your premium.	IAG.0003.0197.0558
				Multi-Policy Discount \$40.88 RACV Silver Years of Membership \$36.79 Benefit 25% No Claim Bonus Discount \$136.26 Discounts Discounts you currently receive	

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
				 These discounts have already been deducted from your premium. Please refer to the Product Disclosure Statement for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to. If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV (13 72 28). Multi-Policy Discount \$40.88 RACV Silver Years of Membership Benefit \$36.79 25% No Claim Bonus Discount \$136.26 	
16.	05/06/21	Prime Cover Home Buildings and Contents Renewal		Amount Due Your Discounts 25% No Claim Bonus Discount Multi-Policy Discount Gold 15% Years of Membership Benefit These discounts have already been deducted from your premium. Discounts	RACV.0011.0001.0081
				<u>Discounts you currently receive</u> These discounts have already been deducted from your premium. Please refer to the Product Disclosure Statement for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to. If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV (13 72 28).	

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
				 Multi-Policy Discount \$106.09 Gold 15% Years of Membership Benefit \$143.21 25% No Claim Bonus Discount \$353.62 	
17.	04/01/22	Home Buildings	Relevant COI builder in use for the period between 05/12/2021 and 01/08/2022.	RACV member benefits When you purchase insurance with RACV, you get more than just cover. We're a membership organisation and we're all about returning value to our members through quality services, great value products, as well as a wide range of member benefits and discounts. To find out more, visit racv.com.au When your premises through quality services, great value products, as well as a wide range of member benefits and discounts. To find out more, visit racv.com.au When discounts Your discounts These discounts have already been deducted from your premium. Multi-Policy Discount \$63.43 RACV Bronze Years of \$28.55 Membership Benefit \$211.45 Z5% No Claim Bonus Discount Sand Discount \$211.45 With the premium Excess and Discounts guide for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to that are not listed here, please call us on 13 RACV.	IAG.0003.0177.0016

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
				 Multi-Policy Discount \$63.43 RACV Bronze Years of Membership Benefit \$28.55 25% No Claim Bonus Discount \$211.45 	
18.	15/02/223	Home Buildings and Contents	Relevant COI builder in use for the period between 05/12/2021 and 01/08/2022.	RACV member benefits When you purchase insurance with RACV, you get more than just cover. We're a membership organisation and we're all about returning value to our members through quality services, great value products, as well as a wide range of member benefits and discounts. To find out more, visit racv.com.au Multi-Policy Discounts Multi-Policy Discount \$112.98 RACV Bronze Years of \$50.84 Membership Benefit 15% No Claim Bonus Discount \$199.37 Discounts have already been deducted from your premium. Multi-Policy Discount \$1199.37 These discounts have already been deducted from your premium. \$109.37	IAG.0003.0177.0001

³ Representation current as at 17 January 2023.

No.	Date issued	Document type	Period over which the relevant builder was in use	Content of Certificate of Insurance	Source
				 to. If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV. Multi-Policy Discount \$112.98 RACV Bronze Years of Membership Benefit \$50.84 15% No Claim Bonus Discount \$199.37 	

1.3 Webpages

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source				
18A. ENTIRE ENTIRY ADDED DEC 2023	21/01/2018	RACV Membership Benefits	Home, Motor, Landlo issued by Insurance I	ber the mor 5-9 years Bronze Member 5% he product ome Insurat not apply to Bu rd, Boat; Carav Manufacturers	10-24 years Silver Member 10% or discount re nce** usiness, Farm an van, Trailer and V of Australia limite	25-50 years Gold Member 15% cceived, simp cceived, simp d Single Item Ir /eteran, Vintage ed ABN 93 004	50+ years Gold 50 Member 20%	INA.0003.0006.0048

⁴ The webpages were published at least during the period on or between the date(s) listed.

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage					Source
18B ENTIRE ENTRY ADDED DEC 2023.	23/10/2018	RACV Membership Benefits	Home, Motor, Landlor issued by Insurance N	alty. The lon ces. 5-9 years Bronze Member 5% he product ome Insura not apply to Bu	10-24 years Silver Member 10% or discount re nce**	25-50 years Gold Member 15% cceived, simp cceived, simp d Single Item Ir /eteran, Vintage ed ABN 93 004	50+ years Gold 50 Member 20%	INA.0003.0006.0090

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
19.	04/07/22- 04/07/22- 16/08/22 16/08/22- 29/09/22	RACV Home and Contents Insurance	Multi-Policy discounts The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹ The Premium, Excess and Discounts quide (PED) provides further details on how we calculate your premium, excess levels and discounts. '' The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium. Read the Product Disclosure Statement for a full list and description of items covered in building, contents and combined policies. The Premium, Excess and Discounts guide (PED) provides further details on how we calculate your premium, excess levels and discounts.	RACV.0012.0001.0005 RACV.0012.0001.0012 RACV.0012.0001.0015
20.	29/09/22 - 04/11/22 04/11/22- 24/11/22 24/11/22- 13/12/22	RACV Home and Contents Insurance	Multi-Policy discounts The more RACV insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹ <u>Stay with us and save</u>	RACV.0012.0001.0022 RACV.0012.0001.0025 RACV.0012.0001.0028 RACV.0012.0001.0031

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	13/12/22- Still live as at 23/01/23		Save on your policy with discounts the longer you're with us. ^A Plus, take out two or more insurance policies and save 10% on each. ¹ The <u>Premium, Excess and Discounts guide (PED)</u> provides further details on how we calculate your premium, excess levels and discounts. 'RACV Years of Membership at 5 years Bronze cardholders receive a 5% discount, at 10 years Silver cardholders receive a 10% discount, at 25 years Gold cardholders receive a 15% discount and at 51 years <u>Gold 50 cardholders receive a 20% discount</u> . ' The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	
21.	23/04/21- 30/04/21 30/04/21- 13/07/21	Compare home insurance policies	Multi-Policy discounts The more RACV insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹	RACV.0012.0001.0033 RACV.0012.0001.0034 RACV.0012.0001.0035
	13/07/21- 17/08/21		¹ The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm insurance products. To qualify for the Multi-Policy Discount, Members must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au.	

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
22.	17/08/21- 18/08/21- 20/08/21 22/10/21- 01/04/22	Compare home insurance policies	Multi-Policy discounts The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹ ¹ The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm insurance products. To qualify for the Multi-Policy Discount, Members you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au. <u>Discounts</u> will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	RACV.0012.0001.0037 RACV.0012.0001.0038 RACV.0012.0001.0040
23.	26/11/19- 26/11/19	RACV Home and Motor Insurance	The more insurance policies you have with us, the more you could save. When you take out two or more eligible RACV insurance policies you'll receive 10% off each*	RACV.0012.0001.0059 RACV.0012.0001.0070
24.	29/01/20 - 29/01/20 29/01/20- 29/01/20 29/01/20- 29/01/20 29/01/20- 30/01/20	RACV Home and Motor Insurance	The more insurance policies you have with us, the more you could save. When you take out two or more eligible RACV insurance policies you'll receive 10% off each* Get 10% off each policy when you take out two or more eligible RACV insurance policies. It even applies if you have two of the same policy, like two eligible home policies or two eligible car policies*. RACV rewards loyalty	RACV.0012.0001.0084 RACV.0012.0001.0085 RACV.0012.0001.0086 RACV.0012.0001.0087 RACV.0012.0001.0088 RACV.0012.0001.0089 RACV.0012.0001.0060

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	30/01/20- 10/02/20- 02/03/20- 09/04/20- 09/04/20- 15/04/20- 15/04/20- 16/04/20- 16/04/20- 05/05/20- 02/07/20- 29/07/20- 29/07/20- 25/03/21		The longer you are with RACV the more you save**. If you have certain other RACV products, you can save even more on eligible Insurance with RACV's Multi Policy Discount. *On existing policies discount takes effect at next renewal. Excludes Travel, Business, Farm, Single Item and Pet Insurance products. **RACV Years of Membership – at 5 years Bronze cardholders receive a 5% discount, at 10 years Silver cardholders receive a 10% discount, at 25 years Gold cardholders receive a 15% discount and at 51 years Gold 50 cardholders receive a 20% discount. Excludes Travel, Business, Farm, Single Item and Pet Insurance products. On existing policies, discount takes effect at next renewal.	RACV.0012.0001.0061 RACV.0012.0001.0062 RACV.0012.0001.0063 RACV.0012.0001.0065 RACV.0012.0001.0065
25.	25/03/21- 27/03/21	RACV Home and Motor Insurance	Get 10% off each policy when you take out two or more eligible RACV insurance policies.	RACV.0012.0001.0067 RACV.0012.0001.0068

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	27/03/21- 12/07/21		It even applies if you have two of the same policy, like two eligible home policies or two eligible car policies* RACV rewards loyalty The longer you are with RACV the more you save**. If you have certain other RACV products, you can save even more on eligible Insurance with RACV's Multi Policy Discount *On existing policies discount takes effect at next renewal. Excludes Travel, Business, Farm, and Single Item and Pet Insurance products. **RACV Years of Membership – at 5 years Bronze cardholders receive a 5% discount, at 10 years Silver cardholders receive a 10% discount, at 25 years Gold cardholders receive a 15% discount and at 51 years Gold 50 cardholders receive a 20% discount. Excludes Travel, Business, Farm, and Single Item and Pet Insurance products.	
26.	12/07/21- 13/07/21 13/07/21- 13/07/21 13/07/21- 23/07/21	RACV Home and Motor Insurance	Get 10% off each policy when you take out two or more eligible RACV insurance policies. It even applies if you have two of the same policy, like two eligible home policies or two eligible car policies*. RACV rewards loyalty	RACV.0012.0001.0069 RACV.0012.0001.0071 RACV.0012.0001.0072

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
			The longer you are with RACV the more you save**. If you have certain other RACV products, you can save even more on eligible Insurance with RACV's Multi Policy Discount.	
			**On existing policies discount takes effect at next renewal. Excludes Travel, Business , and Farm and Single Item Insurance products.	
			**RACV Years of Membership – at 5 years Bronze cardholders receive a 5% discount, at 10 years Silver cardholders receive a 10% discount, at 25 years Gold cardholders receive a 15% discount and at 51 years Gold 50 cardholders receive a 20% discount. Excludes Travel, Business, and Farm and Single Item Insurance products.	
			On existing policies, discount takes effect at next renewal.	
27.	23/07/21 – 17/08/21	RACV Home and Motor Insurance	Get 10% off each policy when you take out two or more eligible RACV insurance policies.	RACV.0012.0001.0073
			It even applies if you have two of the same policy, like two eligible home policies or two eligible car policies*.	
			RACV rewards loyalty	
			The longer you are with RACV the more you save**. If you have certain other RACV products, you can save even more on eligible Insurance with RACV's Multi Policy Discount.	
			 *On existing policies discount takes effect at next renewal. Excludes Travel, Business and Farm Insurance products.	

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
			 *The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, Members must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au. **RACV Years of Membership – at 5 years Bronze cardholders receive a 5% discount, at 10 years Silver cardholders receive a 10% discount, at 25 years Gold cardholders receive a 15% discount and at 51 years Gold 50 cardholders receive a 20% discount. Excludes Travel, Business and Farm Insurance products. On existing policies, discount takes effect at next renewal. 	
28.	17/08/21 - 18/08/21 22/10/21 22/10/21 22/10/21 22/10/21- 16/11/22	RACV Home and Motor Insurance	Get 10% off each policy when you take out two or more eligible RACV insurance policies. It even applies if you have two of the same policy, like two eligible home policies or two eligible car policies*. RACV rewards loyalty The longer you are with RACV the more you save*. If you have certain other RACV products, you can save even more on eligible Insurance with RACV's Multi Policy Discount. *The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, Members you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au.	RACV.0012.0001.0074 RACV.0012.0001.0075 RACV.0012.0001.0076 RACV.0012.0001.0077
29.	16/11/22- 16/11/22	RACV Home and Motor Insurance	Get 10% off each policy when you take out two or more eligible RACV insurance policies.	RACV.0012.0001.0078

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	16/11/22- 30/11/22		It even applies if you have two of the same policy, like two eligible home policies or two eligible car policies*.	RACV.0012.0001.0080
	30/11/21- 02/11/22		The more insurance policies you have with us, the more you could save. When you take out two or more eligible RACV Insurance policies you'll receive 10% off each.*	RACV.0012.0001.0082
	02/11/22- Still live as at 23/01/23		* The Multi Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	
			RACV rewards loyalty	
			The longer you are with RACV the more you save*. If you have certain other RACV products, you can save even more on eligible Insurance with RACV's Multi Policy Discount.	
			*The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
30.	24/12/20- 02/02/21 24/12/20- 02/02/21 02/02/21- 25/03/21 02/02/21- 02/03/21 25/03/21- 27/03/21 06/04/21- 21/04/21 23/04/21- 30/08/21	RACV Building Insurance	Multi-Policy discounts The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹ Terms and conditions ¹ To qualify for the Multi-Policy Discount, Members must hold two eligible RACV Insurance policies. Excludes Travel, Business Farm, Single Item and Pet Insurance products. On existing policies, discount takes effect at next renewal.	INA.0014.0002.0935 INA.0014.0002.0966 INA.0014.0002.0933 INA.0014.0002.0956 INA.0014.0002.0925 INA.0014.0002.0930 INA.0014.0002.0491
31.	23/07/21 – 17/08/21 17/08/21- 18/08/21 20/08/21- 25/10/21	RACV Building Insurance	Multi-Policy discounts The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹ Terms and conditions 	INA.0014.0002.0954 INA.0014.0002.0955 INA.0014.0002.0942

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
			 ¹ To qualify for the Multi-Policy Discount, Members must hold two eligible RACV Insurance policies. Excludes Travel, Business Farm, Single Item and Pet Insurance products. On existing policies, discount takes effect at next renewal. ¹ The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium. 	
32.	04/07/22- 04/07/22- 16/08/22 04/07/22- 16/08/22- 16/08/22- 27/09/22 16/08/22- 27/09/22 16/08/22- 27/09/22	RACV Building Insurance	Multi-Policy discounts The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹ Terms and conditions 'The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you Members must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	RACV.0012.0001.0107 RACV.0012.0001.0108 RACV.0012.0001.0109 RACV.0012.0001.0090 RACV.0012.0001.0091 RACV.0012.0001.0092
33.	27/09/22 - 20/10/22	RACV Building Insurance	Multi-Policy discounts	RACV.0012.0001.0094 RACV.0012.0001.0095

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	27/09/22 - 20/10/22		The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹	RACV.0012.0001.0096
	27/09/22 - 20/10/22		 Motor Insurance	
			Whether you're looking for basic cover or a policy with all the bells and whistles, explore a range of great-value RACV insurance options today for your lifestyle and budget. Plus, if you take out motor insurance with building insurance, you save 10% on each policy. ¹	
			ARACV Years of Membership – at 5 years Bronze cardholders receive a 5% discount, at 10 years Silver cardholders receive a 10% discount, at 25 years Gold cardholders receive a 15% discount and at 51 years Gold 50 cardholders receive a 20% discount.	
			¹ The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, Members must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	
34.	20/10/22- 04/11/22	RACV Building	Stay with us and save	RACV.0012.0001.0097
	20/10/22-	Insurance	Save on your policy with discounts the longer you're with us.^ Plus, take out two or more Insurance policies and save 10% on each. ¹	RACV.0012.0001.0098
	04/11/22			RACV.0012.0001.0099
				RACV.0012.0001.0100

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	20/10/22- 04/11/22 24/11/22 04/11/22- 24/11/22 04/11/22- 24/11/22 24/11/22- 24/11/22-Still live as at 23/01/23 24/11/22-Still live as at 23/01/23 24/11/22-Still live as at		^A RACV Years of Membership – at 5 years Bronze cardholders receive a 5% discount, at 10 years Silver cardholders receive a 10% discount, at 25 years Gold cardholders receive a 15% discount and at 51 years Gold 50 cardholders receive a 20% discount. ¹ The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	RACV.0012.0001.0101 RACV.0012.0001.0102 RACV.0012.0001.0103 RACV.0012.0001.0104 RACV.0012.0001.0105
35.	23/01/23 29/10/20- 04/11/20 04/11/20- 26/11/20	RACV Contents Insurance	Multi-Policy discounts The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹	INA.0014.0002.1087 INA.0014.0002.1021 INA.0014.0002.1057 INA.0014.0002.1029

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	04/11/20- 04/11/20		¹ To qualify for the Multi-Policy Discount, Members must hold two eligible RACV Insurance policies. Excludes Travel, Business Farm, Single Item and Pet Insurance Products. On existing policies, discount takes effect at next renewal.	INA.0014.0002.0990 INA.0014.0002.0982
	26/11/20- 24/12/20			INA.0014.0002.1003
	25/03/21- 27/03/21			INA.0014.0002.1032
	31/03/21- 31//03/21			
	31//03/21- 22/04/21			
	22/04/21- 23/07/21			
36.	23/07/21- 17/08/21	RACV Contents Insurance	Multi-Policy discounts The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹ ¹ To qualify for the Multi-Policy Discount, Members must hold two eligible RACV Insurance policies. Excludes	INA.0014.0002.1059
			Travel, Business Farm, Single Item and Pet Insurance Products. On existing policies, discount takes effect at next renewal. <u>1</u> The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, Members must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au.	

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
37.	17/08/21- 18/08/21- 20/08/21- 20/08/21- 25/08/21- 20/08/21- 20/08/21- 20/08/21- 20/08/21- 25/10/21- 04/11/21- 12/11/21- 17/01/22- 04/07/22- 04/07/22- 04/07/22- 16/08/22	RACV Contents Insurance	Multi-Policy discounts The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹ 'The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, Members you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	INA.0014.0002.1020 INA.0014.0002.1030 INA.0014.0002.1005 INA.0014.0002.1065 INA.0014.0002.1080 INA.0014.0002.0488 RACV.0012.0001.0110 RACV.0012.0001.0111 RACV.0012.0001.0113 RACV.0012.0001.0115 RACV.0012.0001.0117 RACV.0012.0001.0118 RACV.0012.0001.0119
	20/08/21- 20/08/21 25/10/21- 04/11/21 12/11/21- 17/01/22 04/07/22- 04/07/22- 04/07/22- 04/07/22-		products. To qualify for the Multi-Policy Discount, <u>Members you</u> must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au. <u>Discounts</u> will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is	INA.0014.0002. RACV.0012.00 RACV.0012.00 RACV.0012.00 RACV.0012.00 RACV.0012.00 RACV.0012.00 RACV.0012.00

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	04/07/22- 16/08/22			
	16/08/22- 29/09/22			
	16/08/22- 29/09/22			
	16/08/22- 29/09/22			
38.	29/09/22-	RACV Contents	Multi-Policy discounts	RACV.0012.0001.0121
	04/11/22 Insurance 29/09/22-	Insurance	The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹	RACV.0012.0001.0122 RACV.0012.0001.0123
	04/11/22		Stay with us and save	RACV.0012.0001.0125
	29/09/22- 04/11/22		Save on your policy with discounts the longer you're with us. [^] Plus, take out two or more insurance policies and save 10% on each. ¹	RACV.0012.0001.0126
	04/11/22- 24/11/22			RACV.0012.0001.0127
	04/11/22-		<u>^RACV Years of Membership – at 5 years Bronze cardholders receive a 5% discount, at 10 years Silver</u> cardholders receive a 10% discount, at 25 years Gold cardholders receive a 15% discount and at 51 years	RACV.0012.0001.0128
	24/11/22		Gold 50 cardholders receive a 20% discount.	RACV.0012.0001.0129
	04/11/22- 24/11/22		¹ The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more	RACV.0012.0001.0130

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	24/11/22- Still live as at 23/01/23		eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	
	24/11/22- Still live as at 23/01/23			
	24/11/22- Still live as at 23/01/23			
39.	03/09/20- 01/12/20	RACV Home Insurance	Multi-Policy discounts	INA.0014.0002.1150
	01/12/20	Insurance	The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹	INA.0014.0002.1096
	24/12/20			INA.0014.0002.0983
	01/12/20-		¹ To qualify for the Multi-Policy Discount, Members must hold two eligible RACV Insurance policies. Excludes	INA.0014.0002.1131
	24/12/20 05/02/21-		Travel, Business Farm, Single Item and Pet Insurance Products. On existing policies, discount takes effect at next renewal.	INA.0014.0002.1114 INA.0014.0002.1181
	22/02/21			INA.0014.0002.1181
	22/02/21-			INA.0014.0002.1159
	27/03/21			INA.0014.0002.1197
	22/02/21- 22/02/21			INA.0014.0002.1144
				INA.0014.0002.1193

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	22/02/21- 22/02/21			INA.0014.0002.1099 INA.0014.0002.1143
	31/03/21- 31/03/21			INA.0014.0002.1132
	31/03/21- 06/04/21			
	06/04/21- 06/04/21			
	06/04/21- 22/04/21			
	22/04/21- 06/05/21			
	06/05/21- 06/05/21			
	06/05/21- 13/07/21			
40.	13/07/21- 17/08/21	RACV Home Insurance	Multi-Policy discounts	INA.0014.0002.1100
	17/08/21-	moulance	The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹	INA.0014.0002.1155
	18/08/21			INA.0014.0002.1163
				INA.0014.0002.1137

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	18/08/21- 20/08/21- 09/09/21- 22/10/21- 22/10/21- 25/10/21 26/11/21- 02/02/22 04/11/21- 10/03/22		¹ The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, Members you must hold two eligible RACV Insurance policies. Excludes Travel, Business, Farm, Single Item and Pet Insurance products. On existing policies, discount takes effect at next renewal. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	INA.0014.0002.1105 INA.0014.0002.1167 INA.0014.0002.0976 INA.0014.0002.1173
41.	06/05/22- 03/06/22- 04/07/22 04/07/22 04/07/22 04/07/22- 04/07/22- 04/07/22	RACV Home Insurance	How can I lower my premium? There are a few things you can do to save on your premium. Add more policies When you have two or more eligible RACV Insurance policies, you'll save 10% off each, thanks to our Multi-Policy Discount. That means combined buildings and contents policies automatically save.	RACV.0012.0001.0184 RACV.0012.0001.0185 RACV.0012.0001.0186 RACV.0012.0001.0187 RACV.0012.0001.0188

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	04/07/22- 29/09/22		But it's not just for home insurance – all RACV motor, caravan and trailer, and boat insurance policies are also eligible. Stick with RACV The longer you're a Member, the more you can save on RACV Insurance policies (and other eligible products). It's our way of thanking you for staying with us.	
42.	29/09/22- 16/10/22- 16/10/22- 16/10/22- 20/10/22- 20/10/22- 23/10/22- 23/10/22- 25/10/22- 25/10/22- 04/11/22- 04/11/22- 24/11/22	RACV Home Insurance	Multi-Policy discounts The more RACV Insurance policies you hold, the more you can save. Get 10% off when you take out two or more eligible policies. ¹ Stay with us and save Save on your policy with discounts the longer you're with us. ^A Plus, take out two or more insurance policies and save 10% on each. ¹ ^RACV Years of Membership – at 5 years Bronze cardholders receive a 5% discount, at 10 years Silver cardholders receive a 10% discount.	RACV.0012.0001.0132 RACV.0012.0001.0133 RACV.0012.0001.0134 RACV.0012.0001.0135 RACV.0012.0001.0136 RACV.0012.0001.0137 RACV.0012.0001.0138 RACV.0012.0001.0140

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	24/11/22 - Still live as at 23/01/23			
43.	05/05/20- 16/06/20- 02/07//20- 02/07//20- 02/07//20- 12/10//20- 12/10//20- 07/12//20- 07/12//20-	RACV Insurance	The more insurance policies you have with us, the more you could save. When you take out two or more eligible RACV Insurance policies you'll receive 10% off each.* *Our existing policies discount takes effect at next renewal. Excludes Travel, Business, Farm, Single Item and Pet Insurance Products.	RACV.0012.0001.0148 RACV.0012.0001.0149 RACV.0012.0001.0150 RACV.0012.0001.0151 RACV.0012.0001.0152 RACV.0012.0001.0154
44.	27/03/21 27/03/21- 30/04/21 30/04/21- 17/08/21	RACV Insurance	The more insurance policies you have with us, the more you could save. When you take out two or more eligible RACV Insurance policies you'll receive 10% off each.*	RACV.0012.0001.0155 RACV.0012.0001.0156

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
			<u>* The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm products.</u> <u>To qualify for the Multi-Policy Discount, Members must hold two eligible RACV insurance policies. For further</u> <u>details, see the Premium, Excess and Discounts guide (PED) at racv.com.au.</u>	
45.	17/08/21- 18/08/21	RACV Insurance	The more insurance policies you have with us, the more you could save. When you take out two or more eligible RACV Insurance policies you'll receive 10% off each.*	RACV.0012.0001.0157
	18/08/21- 10/09/21 10/09/21- 16/09/21- 22/10/21 22/10/21- 16/11/21- 16/11/21- 16/11/21- 16/11/21- 30/11/21		* The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm products. To qualify for the Multi-Policy Discount, <u>Members you</u> must hold two eligible RACV insurance policies. For further details, see the Premium, Excess and Discounts guide (PED) at racv.com.au. <u>Discounts will only be</u> <u>applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your</u> premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	RACV.0012.0001.0158 RACV.0012.0001.0160 RACV.0012.0001.0161 RACV.0012.0001.0162 RACV.0012.0001.0163 RACV.0012.0001.0166 RACV.0012.0001.0166 RACV.0012.0001.0168 RACV.0012.0001.0170
	30/11/21-Last publication date unknown as previous version was not			RACV.0012.0001.0171 RACV.0012.0001.0172 RACV.0012.0001.0173 RACV.0012.0001.0175

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	available in backups			
	26/05/22- 26/05/22			
	26/05/22- 01/06/22			
	01/06/22- 24/11/22			
	24/11/22-Still live as at 23/01/23			
46.	13/03/19- 14/03/19	Make the move	Member savings of 5% to 20%	RACV.0012.0001.0201
	14/03/19		As an RACV member there's also a range of ways to save with RACV Home Insurance.	RACV.0012.0001.0202
	28/03/19			RACV.0012.0001.0203
			With our Years of Membership Benefits you'll be rewarded for your loyalty with a discount of 5% to 20% off RACV Home Insurance*	RACV.0012.0001.0204

CV.0012.0001.0205 CV.0012.0001.0206 CV.0012.0001.0207 CV.0012.0001.0208 CV.0012.0001.0209 CV.0012.0001.0191 CV.0012.0001.0192 CV.0012.0001.0193
>V >V >V >V >V

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
47.	17/08/21- 18/08/21 21/10/21 21/10/21- 16/11/21- 16/11/21- 19/11/21- 26/11/21- 26/11/21- Still live as at 23/01/23	Make the move	 Member savings of 5% to 20% As an RACV Member there's also a range of ways to save with RACV Home Insurance. With our Years of Membership Benefits you'll be rewarded for your loyalty with a discount of 5% to 20% off RACV Home Insurance* If you have two or more eligible RACV Insurance policies, you can also qualify for a 10% Multi-Policy Discount off each policy^{#*} *RACV Years of Membership: At 5 years Bronze cardholders receive a 5% discount, at 10 years Silver cardholders receive a 10% discount, at 25 years Gold cardholders receive a 15% discount and at 51 years Gold cardholders receive a 15% discount and at 51 years Gold cardholders receive a 10% discount. Excludes Travel, Business, Farm and Single Item Insurance products. On existing policies, discount takes effect at next renewal. #To qualify for the Multi-Policy Discount, members must hold two eligible RACV Insurance policies. Excludes Travel, Business, Farm, and Single Item Insurance products. On existing policies, discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts quide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases and decreases in your premium. 	RACV.0012.0001.0194 RACV.0012.0001.0195 RACV.0012.0001.0197 RACV.0012.0001.0198 RACV.0012.0001.0199
48.	20/04/22- 20/04/22	Membership benefits	Are you making the most of your membership?	RACV.0012.0001.0210 RACV.0012.0001.0211

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage						Source
	20/04/22- 09/06/22		Every day, RACV Member Now it's your turn.	ers take adv	antage of th	eir exclusive	benefits and	discounts.	RACV.0012.0001.0212
	09/06/22- 15/07/22								RACV.0012.0001.0214
	15/07/22- 15/09/22		Save more The more eligible RACV	Insurance p	olicies you h	old or the lon	ger you're a	Member,	RACV.0012.0001.0216 RACV.0012.0001.0218
	15/09/22- 16/09/22		the more you save.*						RACV.0012.0001.0219
	16/09/22- 16/09/22		RACV Membership provi have to do is purchase o					e. All you	RACV.0012.0001.0220 RACV.0012.0001.0221
	16/09/22-		Years of Membership b	enefits					RACV.0012.0001.0222
	19/09/22		Our Years of Membershi				continuous y	ears of	
	19/09/22- 27/09/22		membership and links to The longer you're a Mem		-	-	n eliaible RA	ACV products	
	27/09/22- 30/09/22		and services. It's our way					- p	
	30/09/22- 01/10/22		Annual discount available	Blue 0-5 years N/A	Bronze 5-9 years 5%	Silver 10-24 years	Gold 25-50 years	Gold 50 50+ years	
			for selected RACV products	IN/A	5%	10%	15%	20%	
	01/10/22- 04/11/22 Terms and conditions								
l			* The Multi-Policy Discount and products. To qualify for the Mul						

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
			further details, see the Premium, Excess and Discounts guide atracv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium. Frequently asked questions	
			How do I become an RACV Member?	
			When you buy a renewable RACV product, you automatically become an RACV Member. Examples of products that make you a Member include:	
			 Emergency Home Assist Emergency Roadside Assistance Motor Insurance Home Insurance Car loans and personal loans. 	
			By becoming an RACV Member, you get access to a range of great discounts and offers across travel, retail and motoring.	
			Can I become an RACV Member without buying a renewable product?	
			Yes. You can buy a personal membership for \$42 a year and get access to all the same benefits you would get if you purchased a renewable product. These include:	
			 everyday discounts with major Australian retailers special holiday and travel offers at our resorts and with a range of travel partners 	

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
			 savings on over 33000 attractions and experiences across Australia and New Zealand. You can also enjoy special Member prices on RACV products and services, savings of 10% per policy when you hold more than one eligible RACV Insurance policy, and loyalty rewards with our Years of Membership Benefits Program. * The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide atracv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium. 	
49.	04/11/22- 18/11/22- 18/11/22- 18/11/22 29/11/22- 29/11/22- 01/12/22 01/12/22- 08/12/22	Membership benefits	 Terms and conditions [†]The discount applies to ongoing monitoring fees when purchased with an RACV Home Security System. It does not apply to the Home Security System itself. ∞On existing RACV Emergency Roadside Assistance and RACV Emergency Home Assist subscriptions, the discount applies from the next renewal after you qualify. The discount does not apply to the one-off establishment fee for either RACV Emergency Roadside Assistance or RACV Emergency Home Assist. RACV Finance is subject to RACV lending criteria. Conditions, fees and charges apply. Member discount not available through finance brokers, third parties or intermediaries or on any 'special' rate promotions [°]Only valid at One Lifestyle at RACV Torquay Resort. ^{**} The information provided is general advice only. Before making any decisions please consider your own circumstances and the Product Disclosure Statement and Target Market Determinations. For copies, visitracv.com.au 	RACV.0012.0001.0223 RACV.0012.0001.0224 RACV.0012.0001.0225 RACV.0012.0001.0226 RACV.0012.0001.0227 RACV.0012.0001.0228 RACV.0012.0001.0229

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	08/12/22- 08/12/22 08/12/22- Still live as at 23/01/23		* The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide atracv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	
50.	27/04/20- 06/07/20- 06/07/20- 06/07/20- 11/12/20- 11/12/20- 17/02/21	RACV Years of Membership Benefits Refunds	What is a Years of Membership Benefits discount? The Your Years of Membership Benefits discount is based on your continuous years of membership and is reflected in the colour of your membership card. The longer your RACV membership continues, the greater the discount. 	RACV.0012.0001.0268 RACV.0012.0001.0269 RACV.0012.0001.0270 RACV.0012.0001.0238
51.	12/07/18- 05/09/19 14/02/20- 18/01/21	Retrieve quote	The more insurance policies you have with us, the more you could save. When you take out two or more RACV Insurance policies you'll receive 10% off each. *On existing policies discount takes effect at next renewal. Excludes Travel, Business and Farm Insurance products.	RACV.0012.0001.0271 RACV.0012.0001.0273
52.	18/01/21 – Still live as at 23/01/23	Retrieve quote	The more insurance policies you have with us, the more you could save. When you take out two or more eligible RACV Insurance policies you'll receive 10% off each.*	RACV.0012.0001.0274

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
			*On existing policies discount takes effect at next renewal. Excludes Travel, Business and Farm Insurance products. *The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance Products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your previous year's premium. You may not save more with more eligible policies and by staving with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	
53.	08/01/20- 08/01/20- 09/01/20- 09/01/20- 15/01/20- 15/01/20- 15/01/20- 15/01/20- 20/01/20- 20/01/20- 30/01/20- 30/01/20- 07/02/20	RACV Membership Benefits	Years of membership benefits The Program RACV's Years of Membership Benefits program is based on your continuous years of membership and links to the colour of your membership card. Rewarding your loyalty Years of Membership Benefits are our way of saying thank you for your loyalty. The longer your RACV membership continues, the more you save. Our Years of Membership Benefits discounts Our Years of Membership Street 50 per 1024per 500 per Our Years of Membership Street 50 per Street 50 per Street 50 per	INA.0014.0002.1238 INA.0014.0002.1241 INA.0014.0002.1241 INA.0014.0002.1301 INA.0014.0002.1240 INA.0014.0002.1243 INA.0014.0002.1353 INA.0014.0002.1304 INA.0014.0002.1244 INA.0014.0002.1247 INA.0014.0002.1355 INA.0014.0002.1310

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	07/02/20- 07/02/20			INA.0014.0002.1278
	07/02/20- 14/02/20			INA.0014.0002.1356 INA.0014.0002.1313
	14/02/20			INA.0014.0002.1285
	14/02/20			INA.0014.0002.1357
	20/02/20- 20/02/20			INA.0014.0002.1286
	20/02/20-			INA.0014.0002.1316
	21/02/20			INA.0014.0002.1295
	21/02/20-			INA.0014.0002.1323
	20/02/20			INA.0014.0002.1361
	21/02/20- 03/06/20			INA.0014.0002.1248
	03/06/20-			INA.0014.0002.1303
	03/06/20			INA.0014.0002.1375
	03/06/20- 03/07/20			
	03/07/20- 07/07/20			

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	07/07/20- 27/08/20			
	27/08/20- 25/09/20			
	25/09/20- 02/11/20			
	25/09/20- 25/09/20			
	02/11/20- 16/11/20			
	16/11/20- 11/12/20			
	11/12/20- 18/01/21			
	18/01/21- 25/03/21			
	25/03/21- 27/03/21			
	27/03/21- 27/03/21			

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
54.	27/03/21- 06/08/21	RACV Membership	* The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied	INA.0014.0002.1217 INA.0014.0002.1259
	06/08/21- 03/09/21	Benefits	until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been	INA.0014.0002.1218
	03/09/21- 07/10/21		applied to increases or decreases in your premium.	INA.0014.0002.1373 INA.0014.0002.1264
	03/09/21- 03/09/21			INA.0014.0002.1374
	03/09/21 07/10/21-			INA.0014.0002.1219
	11/10/21			INA.0014.0002.1269
	11/10/21-			INA.0014.0002.1330
	Unknown, but prior to 21/10/21			INA.0014.0002.1364
	- Version 1.109			INA.0014.0002.1225
	and 1.110 are not available in			INA.0014.0002.1376
	the backup.			INA.0014.0002.1281
	21/10/21-			INA.0014.0002.1338
	21/10/21			INA.0014.0002.1231
	21/10/21- 21/10/21			INA.0014.0002.1235
	21/10/21			INA.0014.0002.1339
l				INA.0014.0002.1298

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	21/10/21- 22/10/21			INA.0014.0002.1234
	21/10/21- 21/10/21			INA.0014.0002.1237 INA.0014.0002.1299
	22/10/21- 15/11/21			
	15/11/21- 26/11/21			
	26/11/21- 29/11/21-			
	29/11/21- 01/12/21-			
	01/12/21- 20/12/21			
	20/12/21- Unknown, but prior to 12/01/22 - Version 1.122 is not available in the backup.			
	20/12/21- 20/12/21			

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	12/01/22- 31/01/22			
	31/01/22- 24/02/22			
	24/02/22- 10/03/22			
	10/03/22- 11/03/22			
55.	10/05/2021 - Still live as at 17/01/23	Electronic Direct Marketing 'Ways to pay' screenshot	Rewarding you for staying with us Discounts on your policies the more years of membership you clock up.	INA.0014.0001.0056
56.	20/05/2021 - Still live as at 17/01/23 20/05/2021 - Still live as at 17/01/23	Electronic Direct Marketing 'Membership gives you more' screenshot	Membership gives you more So far, you've worked your way up to a Silver Membership. Meaning you enjoy a 10% discount just for being with us. And with another year of RACV membership under your belt, you'll be able to unlock Gold; a whole new tier of savings. So if that sounds good, let's get you on your way.	INA.0014.0001.0068 INA.0014.0001.0069 INA.0014.0001.0070 INA.0014.0001.0071
	20/05/2021 - Still live as at 17/01/23			

No.	Dates of publication of webpages, that referred to the features and pricing of RACV branded home insurance policies ⁴	Webpage title	Content of webpage	Source
	20/05/2021 - Still live as at 17/01/23			
57.	23/02/2021 - Still live as at 17/01/23	Electronic Direct Marketing 'Benefits' screenshot	We reward loyalty With our Multi Policy Discount you'll save 10% when taking out two or more eligible RACV Insurance policies. Plus the longer you stick with us, the more you could save through our Years of Membership Benefits Discounts"	INA.0014.0001.0002

1.4 Marketing communications

No.	Dates of publication of marketing communications to customers or potential customers referring to the features and pricing of RACV branded home insurance policies	Period over which the relevant builder was in use	Type of communication	Content of marketing communication	Source
58.	22/09/17	Relevant builder in use for the period between 24/08/2017 and 23/09/2017	Quote	Your quoted premium (Includes government charges) Your discounts Multi-Policy Discount* [insert] RACV XX Years of	IAG.0003.0255.0031
	06/06/18	Relevant		Membership Benefit	IAG.0003.0255.0047
	06/06/18	builder in use for the period		No Claim Bonus [insert]%	IAG.0003.0255.0049
	06/06/18	between 15/04/2018 and16/06/2018			
		Relevant			IAG.0003.0255.0061
	17/05/19	builder in use for the period			IAG.0003.0255.0063
	17/05/19	between			IAG.0003.0255.0065
	17/05/19	17/02/2019			

No.	Dates of publication of marketing communications to customers or potential customers referring to the features and pricing of RACV branded home insurance policies	Period over which the relevant builder was in use	Type of communication	Content of marketing communication	Source
	31/12/19 01/01/20 01/01/20	and 18/05/2019 Relevant builder in use for the period between 08/12/2019 and 18/02/2020			IAG.0003.0255.0082 IAG.0003.0255.0084 IAG.0003.0255.0086
59.	01/09/22 - Still live as at 18/01/23 02/09/2022 - Still live as at 18/01/23		Direct Marketing Quote template	 More value, more discounts. This estimated quote includes: <mpd> Multi-Policy Discount for RACV Home and Contents Insurance.</mpd> No Claims bonus of <ncb_percentage>** off.</ncb_percentage> Exclusive <card_colour> member loyalty discount.</card_colour> **Based on our assumptions of your insurance and claims history. 	RACV.0012.0001.0235
60.	24/11/21 – Still live as at 18/01/23		Electronic Direct Marketing	Home Insurance with added reassurance Rewarding loyalty	RACV.0012.0001.0047 RACV.0012.0001.0048

No.	Dates of publication of marketing communications to customers or potential customers referring to the features and pricing of RACV branded home insurance policies	Period over which the relevant builder was in use	Type of communication	Content of marketing communication	Source
				The longer you're with RACV and the more RACV Insurance policies you hold, the more you'll save on your products with our Years of Membership and Multi-Policy Discount programs.* *The Multi-Policy Discount and Years of Membership benefits exclude Travel. Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium. You may not save with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	RACV.0012.0001.0049 RACV.0012.0001.0050 RACV.0012.0001.0051 RACV.0012.0001.0052
61.	13/01/22 - Still live as at 18/01/23		Electronic Direct Marketing	Home Insurance with added reassurance Rewarding loyalty The longer you're with RACV and the more RACV Insurance policies you hold, the more you'll save on your products with our Years of Membership and Multi-Policy Discount programs.**	RACV.0012.0001.0053 RACV.0012.0001.0054 RACV.0012.0001.0055 RACV.0012.0001.0056 RACV.0012.0001.0057 RACV.0012.0001.0058

No.	Dates of publication of marketing communications to customers or potential customers referring to the features and pricing of RACV branded home insurance policies	Period over which the relevant builder was in use	Type of communication	Content of marketing communication	Source
				* The Multi-Policy Discount and Years of Membership benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	
62.	12/07/22 - Still live as at 18/01/23		Print Letter	Your welcome pack enclosed includes your member card and information to help you make the most of your membership. And there's plenty of perks to take advantage of too.	RACV.0012.0001.0231 RACV.0012.0001.0234
				 Multi-Policy discounts	
				Save 10% on each policy when you take out more than one	
				eligible RACV insurance policy.*	
				Loyalty rewards	

No.	Dates of publication of marketing communications to customers or potential customers referring to the features and pricing of RACV branded home insurance policies	Period over which the relevant builder was in use	Type of communication	Content of marketing communication	Source
				The longer you're a member the more you'll save with discounts of up to 20%.^ * The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium. Is reached, or limits have been applied to increases or decreases in your premium.	
63.	12/07/22 - Still		Print	One membership, many benefits	RACV.0012.0001.0232
	live as at 18/01/23		Booklet	Your RACV membership gives you access to a whole lot more, every day.	RACV.0012.0001.0233
				More cover for less	

No.	Dates of publication of marketing communications to customers or potential customers referring to the features and pricing of RACV branded home insurance policies	Period over which the relevant builder was in use	Type of communication	Content of marketing communication	Source
				Save 10% on each policy when you take out more than one eligible RACV insurance policy.* <u>More reasons to stay</u> The longer you're a member, the more you'll save on selected RACV products and services, with discounts of up to 20%.^ * The Multi-Policy Discount and Years of Membership Benefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium. ^ RACV Years of Membership - at 5 years Bronze cardholders receive a 5% discount, at 10 years Silver cardholders receive a 10% discount, at 25 years Gold cardholders receive a 15% discount and at 51 years Gold 50 cardholders receive a 20% discount.	
64.	First Publication 01/10/19		Brochure	Years of membership benefits*	INA.0014.0002.0228

No.	Dates of publication of marketing communications to customers or potential customers referring to the features and pricing of RACV branded home insurance policies	Period over which the relevant builder was in use	Type of communication	Content	Content of marketing communication				Source
	Last Publication: Unknown		'That at home feeling' brochure	More you Years of Me Bronze 5-9 years 5% *The discou Insurance p Multi-pol The more could sav Insurance ^On existing Business, F	5-9 years 10-24 years 25-50 years 51+ years				

No.	Dates of publication of marketing communications to customers or potential customers referring to the features and pricing of RACV branded home insurance policies	Period over which the relevant builder was in use	Type of communication	Content of marketing communication	Source
65.	First Publication 01/12/21		Direct Mail Letter Letter to existing customers	As an existing RACV Member you already have access to a range of great discounts and offers across travel, retail, and motoring. Plus, save 10% with a Multi-Policy Discount The more RACV Insurance policies you hold, the more you'll save with 10% off when you take out two or more eligible policies.	INA.0014.0002.0038
66.	25/01/2022 - Unknown but last modified date - 03/03/2022 25/01/2022 - Unknown but last modified date - 03/03/2022 25/01/2022 - unknown but		Electronic direct marketing Email	Plus, save 10% with a Multi-Policy Discount The more RACV Insurance policies you hold, the more you'll save with 10% off when you take out two or more eligible policies. The Multi-Policy Discount excludes Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV Insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by	INA.0014.0002.0088 INA.0014.0002.0092 INA.0014.0002.0095

No.	Dates of publication of marketing communications to customers or potential customers referring to the features and pricing of RACV branded home insurance policies	Period over which the relevant builder was in use	Type of communication	Content of marketing communication	Source
	last modified date - 03/03/2022			staying with RACV Insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.	

PART 2 – Sample extracts of statements⁵

2.1 - PED⁶



Home Insurance

Premium, Excess, Discounts & Benefits Guide

This RACV Home Insurance Premium, Excess, Discounts & Benefits Guide should be read with and forms part of the RACV Home Insurance Product Disclosure Statement and Policy Booklet (PDS), prepared on 14 June 2020.

This guide applies to policies issued in Victoria with a commencement date on or after 7 July 2020 or with a renewal effective date on or after 10 August 2020.*

This guide provides further information about the cost of your insurance and excess(es) you may need to pay if you make a claim.

* Call 13 RACV (13 7228) for information about policies issued with a Home address outside Victoria.

How we work out your premium

Your insurance premium generally reflects the likelihood of a claim being made on your policy in the future. There are a number of factors we take into account when determining your premium.

We calculate your premium by combining and considering the following:

- pricing factors, including excesses
- discounts
- policy options
- · cost of choosing to pay by the month, and
- government charges.

Other commercial factors affect the premium you pay, including costs associated with operating our business. Each time you renew your insurance your premium is likely to change, even if your personal circumstances have not changed. This is because the premium you pay is calculated based on a number of factors, including our updated modelling, your circumstances and wider insurance trends.

Pricing Factors

The premium you pay for your insurance reflects the likelihood of you making a claim together with the potential value of any claim. So, if you have a lower chance of making a claim then you will generally pay a lower premium compared to someone who has a higher chance of making a claim.

Our experience shows there are a number of factors that are a good indicator of the possibility of a claim being made. We call these pricing factors. Some pricing factors are more significant than others, and the impact may vary according to your circumstances. For Home Insurance policies, pricing factors that may be taken into account in determining your premium include a combination of some or all of the following:

- policy type
- level of cover chosen
- optional coverages or benefits you have chosen
- + the sum insured you have chosen
- any excesses or special conditions that apply
- the construction materials of your home and when your home was built
- ▶ the address of your home
- the flood risk of your home
- how your home is occupied for example, owner or renter
- the type of alarm installed
- how you choose to pay your premium
- your previous year premium if your policy is a renewal, and
- Features including age and claims history of the owners.

This is not an exhaustive list of our pricing factors.

We collect information in relation to these pricing factors from you and other sources and we use our data, models, and experience to assess how important each pricing factor is for your policy. At any time we may change the relative importance of any of the pricing factors or how they combine to affect your premium, and we may add to or remove pricing factors from the calculation as we see fit.

We also consider your previous premium and may take steps to limit the change in your premium at renewal.

⁵ All red and blue highlighted boxes in this annexure have been inserted by the Plaintiff.
 ⁶ INA.0003.0001.1070.

RACV

Discounts

The following discounts are available depending on the type of insurance you have chosen:

Years of Membership Benefit

- No Claim Bonus
- Multi-Policy Discount.

Policy options

If you have Buildings Insurance you may add the following options to your policy by paying any additional premium that applies: Accidental Damage

Burn out of electric motors – fusion.

If you have Contents Insurance you may add the following options to your policy by paying any additional premium that applies:

- Accidental Damage
- Burn out of electric motors fusion
- Valuable Items Cover
- Portable Items Cover.

Cost of choosing to pay by the month

If you choose to pay your premium by monthly instalments you pay more than if you pay annually.

The extra premium you pay will be shown on your current Certificate of Insurance.

Government charges

Home Insurance policies are subject to stamp duty imposed by state governments in addition to GST.

Government Charges	Home Insurance	
GST	10%	
Stamp Duty	10%	

How we calculate your home premium

Step 1

First, we will combine the pricing factors relating to the product and any options you have chosen.

Step 2

Then we add the cost of choosing to pay by the month to the building or contents premiums.

Step 3

We then add any pricing factors relating to the year your home was built and apply to the building premium from Step 2.

Step 4

Once this amount is calculated we work out any No Claim Bonus you may be eligible for and apply this to the amount from Step 3. (excluding the Burn out of electric motors – fusion)

Step 5

We then work out any Multi-Policy Discount that you may be eligible for and apply this to the amount from Step 4.

Step 6

We apply any Years of Membership Benefit you may be eligible for to the amount in Step 5.

Step7

If you have both Buildings and Contents Insurance under the one policy, we add your buildings premium and contents premium together as well as adding the premium from any options you have chosen.

Step 8

We then add applicable government charges to work out the premium you need to pay.

Excess

An excess is an amount you pay when you lodge a claim. You may have to pay more than one type of excess depending on your circumstances.

There are 3 types of excess(es):

- basic
- accidental damage, and
- special.

The amount and types of excess(es) payable are shown on your current Certificate of Insurance.

You do not have to pay an excess if you make:

- a liability claim, or
- a claim for food spoilage (see Section 3 of your RACV Home Insurance PDS).

Basic excess

If you make a claim for a listed event you must pay any basic excess that applies.

You can choose one of the following amounts as your basic excess: \$100, \$200, \$300, \$500, \$750, \$1,000, \$2,000, \$3,000, \$4,000, \$5,000.

Or if you're 50 years or older you can choose a nil excess in place of \$100 excess.

If you choose a higher basic excess on your policy, you can decrease your premium.

Accidental Damage excess

If you have chosen the Accidental Damage option and make an accidental damage claim, you must pay the \$300 accidental damage excess instead of your basic excess.



Special excess

We may apply a special excess for one of the listed events. A special excess is payable in addition to your basic excess. Any special excess applicable to your policy will be shown on your current Certificate of Insurance.

Discounts

We offer the following discounts that you may be entitled to:

- Years of Membership Benefit
- No Claim Bonus
- Multi-Policy Discount.

The discounts you have will be shown on your current Certificate of Insurance.

The way in which the discounts are applied to your premium is set out under the heading 'How we calculate your home premium' on page 2 of this guide.

Years of Membership Benefit

This discount applies to Home Insurance#.

We reward you with a Years of Membership discount which is linked to the colour of your RACV membership card. RACV Years of Membership Benefit increases the longer you are with us.

Membership Card Colour	Years of Membership	Annual Discount
Blue	0-4 years	0%
Bronze	5-9 years	5%
Silver	10-24 years	10%
Gold	25-50 years	15%
Gold 50	51 years or more	20%

Excludes Travel, Business, Farm, Single Item and Pet Insurance products.

No Claim Bonus

We give you a No Claim Bonus to reward you for having a good claims record. We calculate your No Claim Bonus based on your insurance and claims history.

The No Claim Bonus levels are:		
25%		
20%		
15%		
10%		
5%		
0%		

How does No Claim Bonus work?

Each year at renewal, your policy automatically moves up to the next level of No Claim Bonus if you do not make a claim in that period of insurance.

If you do make a claim, your policy will move down two levels of No. Claim Bonus.

Liability claims do not affect your No Claim Bonus.

Multi-Policy Discount

A Multi-Policy Discount rewards you for holding multiple RACV Insurance policies.

See if you qualify for a Multi-Policy Discount#:

Multi-Policy Discount	
% Home, Landlord, aravan & Trailer, feteran, Vintage and fehicle Insurance.	
li	

have at least one common insured named on each policy.

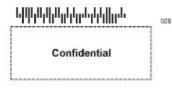
On existing policies the discount applies from the date of the next renewal after you qualify.

The way in which your Multi-Policy Discount is applied to your premium is set out in the 'How we calculate your home premium' section of this guide on page 2.

Excludes Travel, Business, Farm, Single Item and Pet Insurance products.



2017-2018 Certificate of Insurance Home Buildings and Contents



Dear Confidential

Thank you for choosing RACV. You will find a summary of your policy opposite and when the payment is due.

Next steps:

- Review the information on the following pages and if you need to make changes call 13 RACV (13 7228) or +61 3 8832 7980.
- Please pay by 14 November 2017. If paying in person, take your payment slip with you.
- On full payment, this document becomes your Certificate of Insurance. Please keep this document in a safe place.

Policy number:	Confidential	
Annual premium:	\$640.31	
New policy valid:	From 10:12pm, 24 October 2017 to 11:59pm, 24 October 2018	
Payment due:	14 November 2017	
Home insured:	Confidential	

The insured:	Confidential		
Sum insured:	Buildings: \$400,000 Contents: \$30,000 See over for breakdown.		
Basic excess:	\$1,000 See over for all excesses that apply.		

Your premium (Includes government charges)

Pay annually: \$640.31 You have chosen to pay this way Please pay by 14 November 2017 For how to pay, see page 4.

Your discounts

These discounts have already been deducted from your premium.	
Multi-Policy Discount	\$58.80
25% No Claim Bonus Discount	\$196.00

RACV's Multi-Policy Discount

We're all about returning value to our members and with RACV's Multi-Policy Discount the more insurance policies you have the more you save. As you hold two or more RACV Insurance policies, you will save 10% off each one. This discount has been automatically applied to your renewal premium.

On existing policies, discount takes effect from the next renewal. Excludes Travel, Business and Farm Insurance policies.



Claims 13 19 03 Visit racv.com.au

HOMCOI Issued at 10.1 2pm on 24/10/2017

Confidential

RACV Insurance Services Pty Ltd ABN 74 004 131 800 AFS Licence No 230039

Page 1 of 4



2017-2018 Certificate of Insurance **Home Buildings and Contents**

Policy number: Confidential

CONTACT US Enquiries 13 RACV Payments 13 25 82 Claims 13 19 03 Visit racv.com.au

Options

Options you may add

You may be eligible to add these options to your policy. Contact us for an estimate or refer to the PDS for more information.

- · Fusion of electric motors less than 15 years old
- Accidental Damage
- · Specified Items
- Specified Portable Valuables
- · Unspecified Portable Valuables

Discounts

	_
_	
_	
	_

Discounts you currently receive These discounts have already been deducted from your premium. Please refer to the Product Disclosure Statement for details on how they have been calculated. Please check that you are receiving all the discounts you are entitled to. If there are any discounts you believe you are entitled to that are not listed here, please call us on 13 RACV.

 Multi-Policy Discount 	\$58.80
 25% No Claim Bonus Discount 	\$196.00

Insurance history

Details of insurance and claim history for each insured are listed here.

Confidential age 35

In the last 5 years

Payment slip

Additional discounts

Your premium has been reduced because

For details on how to qualify for the following discounts contact us, or refer to the PDS.

- RACV Years of Membership Benefit
- How to reduce your premium

· You have an unmonitored alarm

- · by installing an alarm that meets RACV specifications
- · had no insurance refused, cancelled, treated as never having operated, or renewal not offered
- · had no claim refused

In the last 2 years

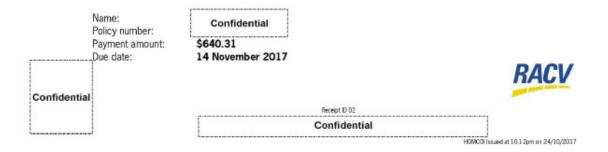
· had no previous home insurance claims

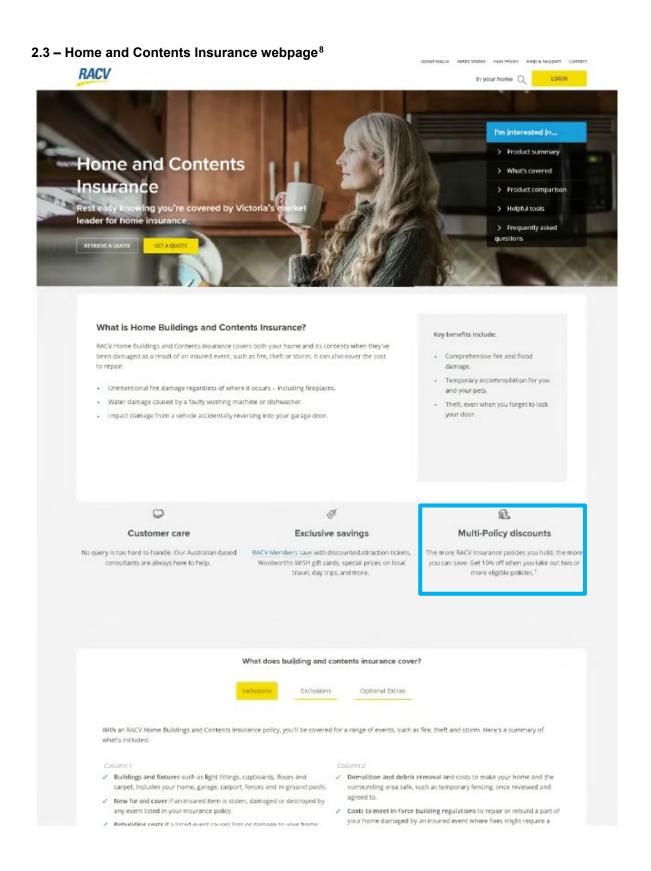
Page 3 of 4



Confidential

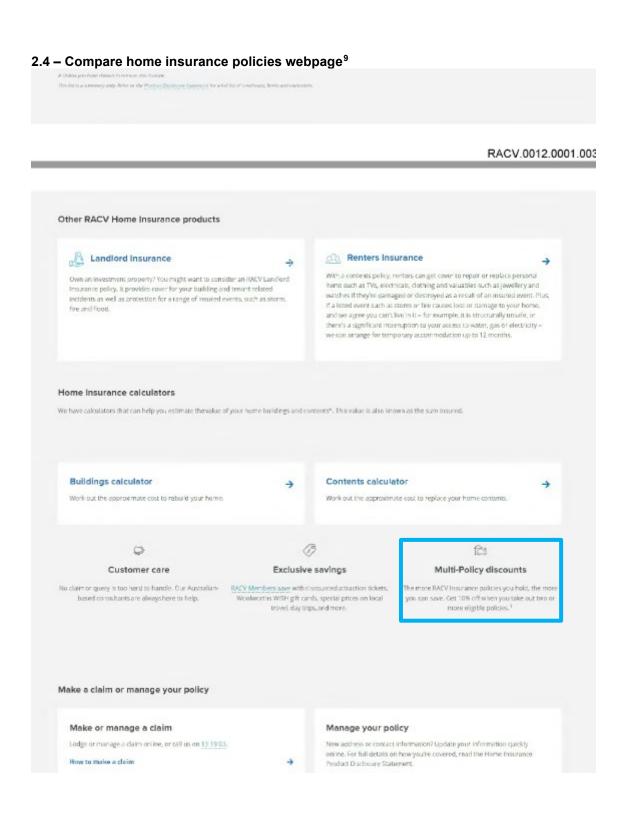
Important! Take this payment slip with you when paying in person.



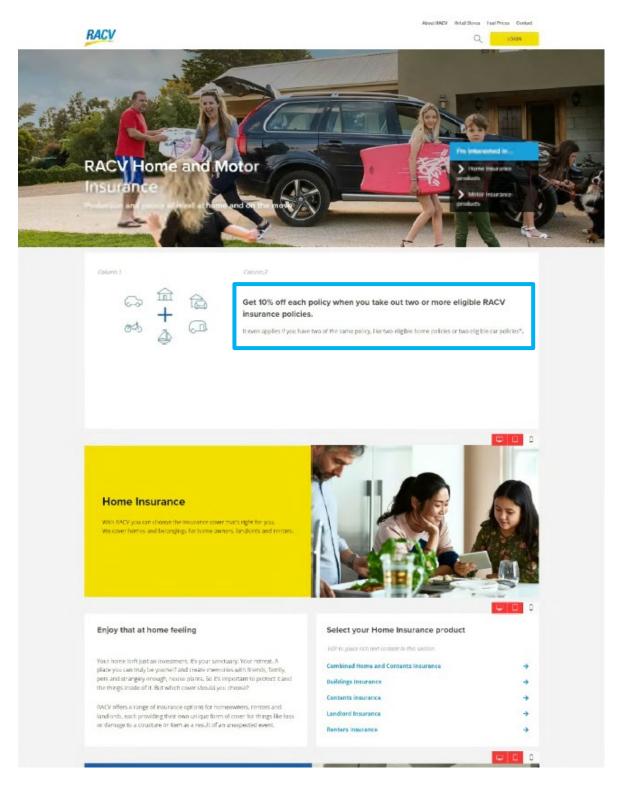


⁸ RACV.0012.0001.0005.

151



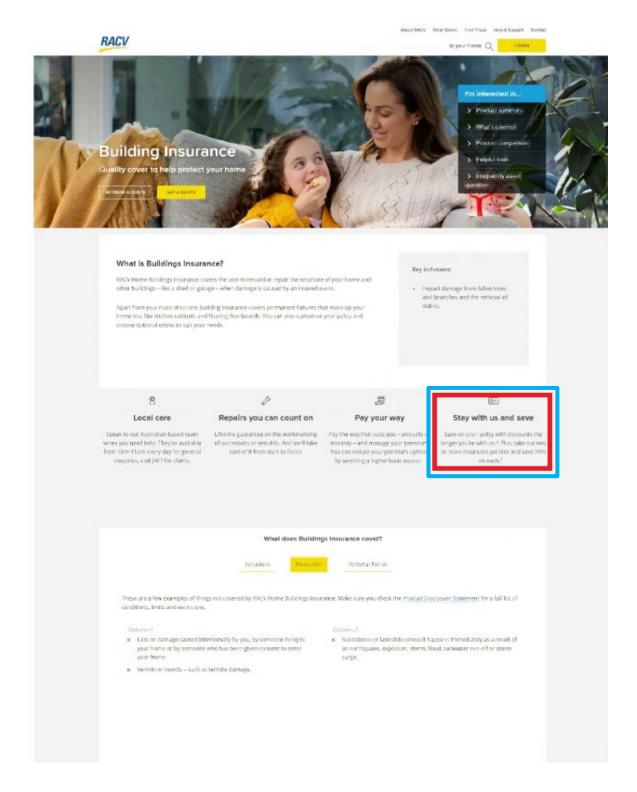
⁹ RACV.0012.0001.0033; .0002.



2.5 – RACV Home and Motor Insurance webpage¹⁰

¹⁰ RACV.0012.0001.0084.

2.6 – Building Insurance webpage¹¹



¹¹ RACV.0012.0001.0097.

THE INTERNATION IN > Productourne What's covered Insuran Contents your ho and a mark > Frequently as 4 What is Contents Insurance? Key inclusions: RACV Contents Insurance covers the cost to replair or replace things you keep instile your home thet have been damaged because of an insured event, it includes furniture and nups, fridges, washing machines, TVs and more. You can also customise your policy, and choose optional extras to suit your Cover for flood* damage caused by bisexy rain or overflow from a meanly inver that can baild up from the speed and creep into your frome. needs. Up to \$1000 if your credit card is stolen from your home and used. Up to #501/to replace spolled food or prescription medication if an insured event interrupts electricity supply to your fittige or freezer. 8 Ē1 Local care Cover to suit your lifestyle Speak to our Australian-based team when you need help. They're available from Tam-11pm every day for general expuiries, and 2477 for claims. Inside the home, or portable items you take out of the home. 。同 Bp. Pay your way Stay with us and save Pay the way that suits you — annually or monthly — and manage your promium. You can reduce your premium upfront by selecting a higher basic excess. Save on your policy with discounts the longer you're with us A Plus, take out two more insurance policies and save 10% on each 7 What does Contents Insurance cover? Indusions Extrusions Optional Extras These are a few examples of things not covered by RACV Contents insurance. Make sure you check the Product Disclosure Statement for a full list of conditions, limits and exclusions.

2.7 – Contents Insurance webpage¹²

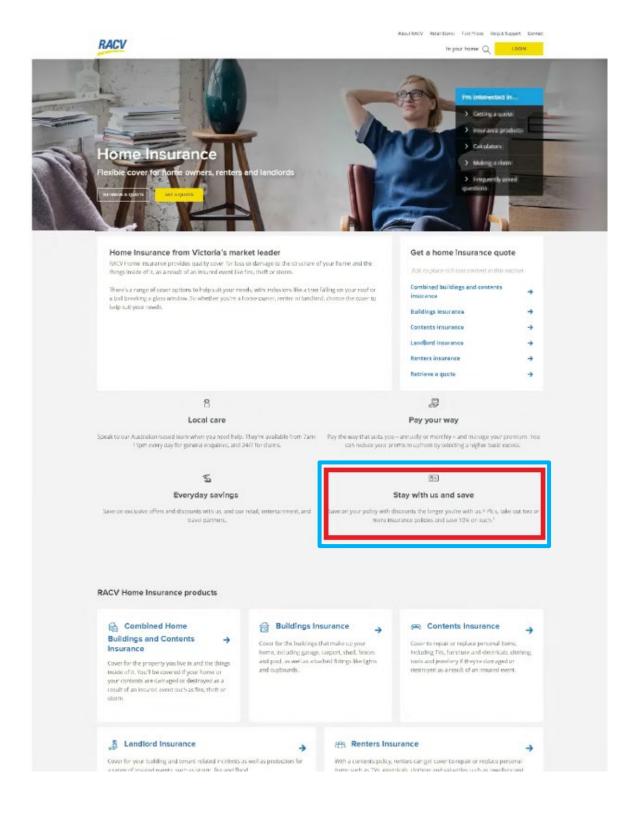
RACV

¹² RACV.0012.0001.0121.

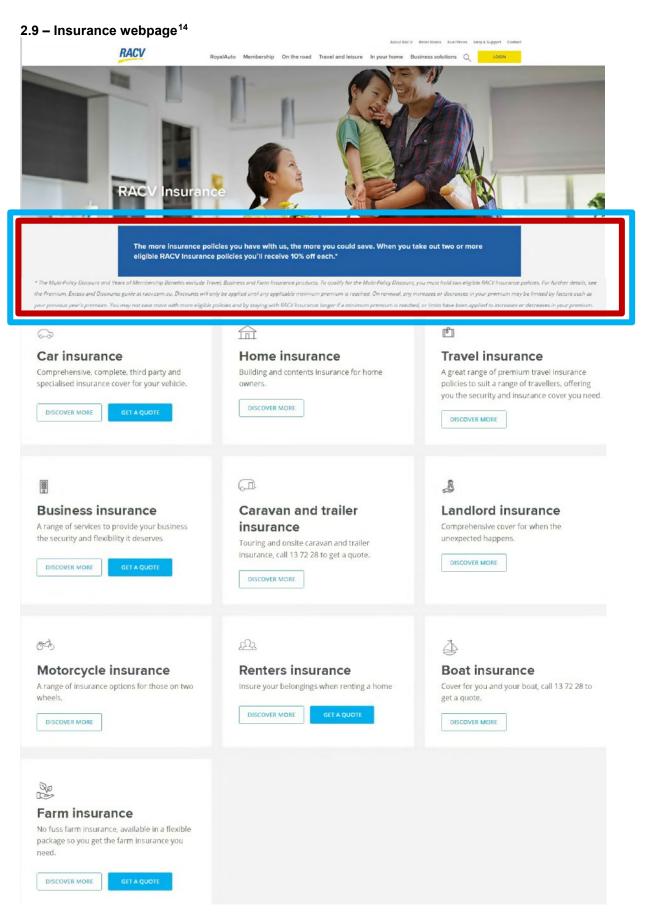
Aaout RACV Retail Stores Ford Prices Herp & Support Context

In your home Q LOGN

2.8 – Home Insurance webpage¹³

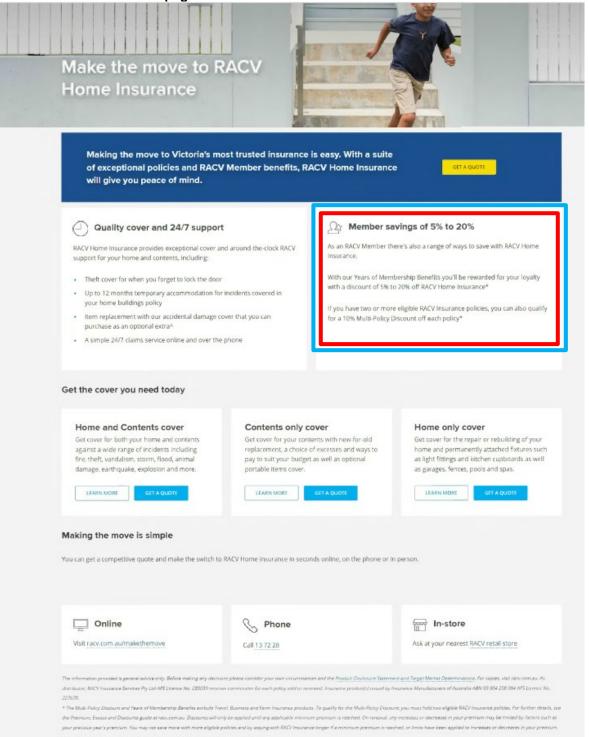


¹³ RACV.0012.0001.0132.



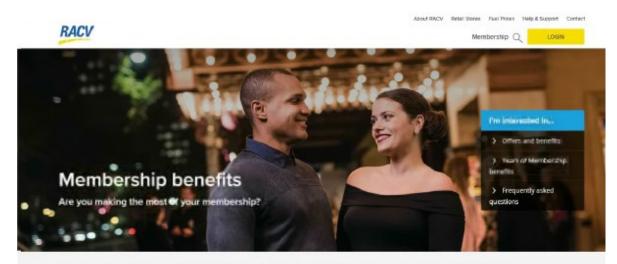
¹⁴ RACV.0012.0001.0157.

2.10 – Make the move webpage¹⁵



"Accidental damage cover excess is \$300 irrespective of allocated flome insurance policy exc

¹⁵ RACV.0012.0001.0194.

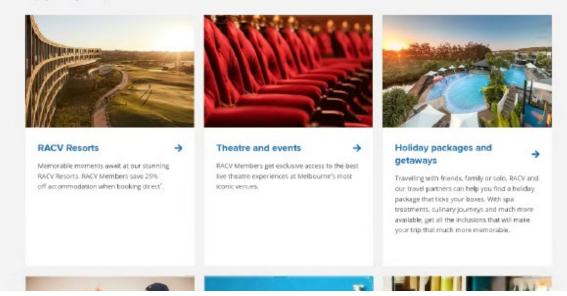


2.11 – Membership benefits webpage¹⁶

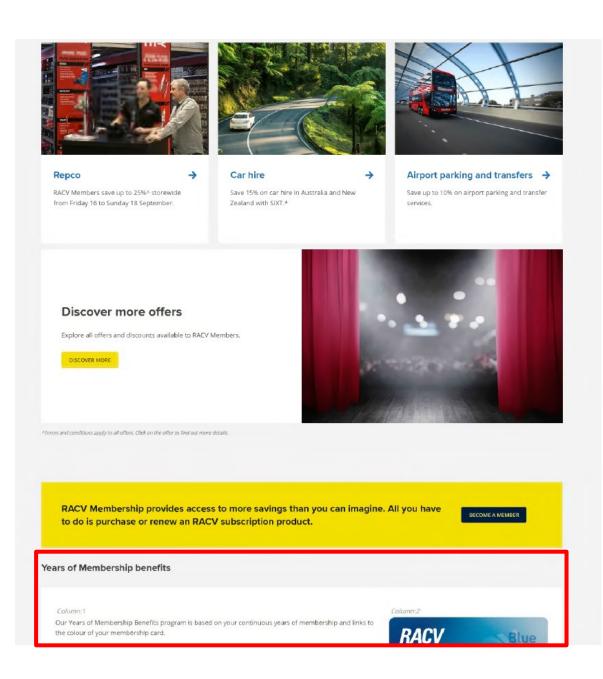
Every day, RACV Members take advantage of their exclusive benefits and discounts. Now it's your turn.

Column:1	Column:2	Column:J	Columnet
¥	<u>G</u>	@	1
Shop more	Holiday more	Experience more	Save more
Save on everyday groceries and with some of Australia's largest retailers.	From Locury getaways to fun family road trips, save when you travel around Australia and overseas.	Make the most of your day with savings across 3000 attractions an events.	The more eligible RACV insurance policies you hold or the longer you're Member, the more you save.*

Enjoy a range of special offers and benefits



¹⁶ RACV.0012.0001.0215.



				MENERSHCE SEP 2 CARD NOMER 8123 4567	1234 5678
Please configure Respons	ive Table componen	t.			
Edit to place rich text content in this section.	Blue 0-5 years	Bronze 5-9 years	Silver 10-24 years	Gold 25-50 years	Gold 50 50+ years
Annual discount available for selected RACV products	N/A	5%	10%	15%	20%
Edit to place rich text con	tent in this section.				

Column:1

- RACV Emergency Roadside Assistance«
- RACV Motor & Home Insurance**
- RACV Caravan, Trailer & Boat Insurance**
- RACV Home Security Monitoring Service[†]

- Column:2

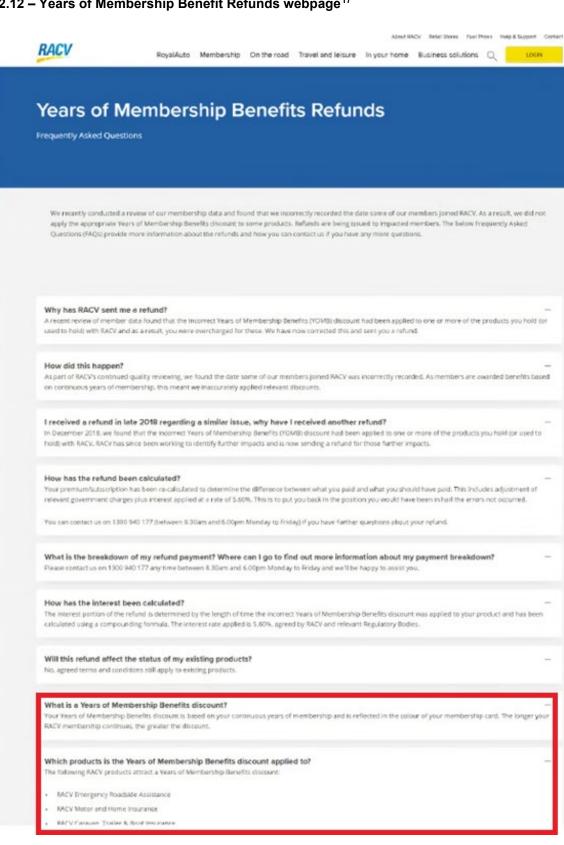
 RACV Emergency Home Assist*
- RACV Car & Personal Loans
- RACV Torquay Resort Fitness Centre (One Lifestyle Torquay)⁻

Terms and conditions

The discount applies to ongoing monitoring lees when purchased with an RACY Home Security System. It does not apply to the Home Security System itself.

100

= On existing RACV Emergency Roadside Assistance and RACV Emergency Home Assist subscriptions, the discount applies from the next renewal after you qualify. The discount does not apply to the one off establishment fee for either RACV Emergency Roadside Assistance or RACV Emergency Home Assist. RACV Finance is subject to RACV lending citeria. Conditions, flees and charges apply. Member discount not available through finance brokers. third parties or intermediaries or on any Speciel rate promotions. RACV PRANCE LIMITED ABN 82 004 292 291, Australian credit licence 391488. Conditions apply to Car Hire. All offers are subject to availability and must be pre-booked. Car Hire benefit is only availability men you call 13 13 29, wisit racy com au or an RACV Shop. RACV Auto Glass is operated by Class Assist Py Ltd ABN 98 1728-340 174. RACV Security Py Ltd ABN 9079 148 342



2.12 – Years of Membership Benefit Refunds webpage¹⁷

¹⁷ RACV.0012.0001.0238.

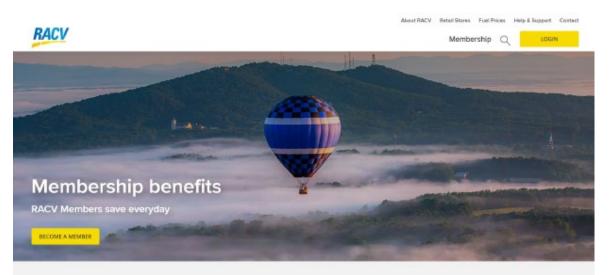
RACV Golf Membership	
RACV Home Security Monitoring Service	
RACV Emergency Home Assist	
RACV Car & Personal Loans (conditions apply)	
BACV Torquay Resort Fitness Centre (One Lifestyle Torquay) BACV to the Manharakia (Jalama Factoria)	
RACV Club Membership (joining fee only)	
Why were refunds sent via cheques? We believe that a cheque is the most secure and effective way to promptly deliver a refund for most affected members at RACY. Please contact us on 1300 940 177 (between 8.30am and 6.00pm Monday to Friday) to discuss alternative payment methods.	-
What are some other alternative payment methods (e.g. Electronic Funds Transfer)? Please contact us on 1300 940 177 (between 8.30am and 6.00pm Monday to Priday) to discuss alternative payment methods.	-
I no longer hold any products with RACV, why am I receiving this refund now? As part of RACV's continued quality reviewing, we found that the date some of our members joined RACV was incorrectly recorded. This review included current and former members and products.	-
Why did I receive multiple cheques? Your total refund may include more than one cheque if you have multiple products with RACV.	-
Why were cheques issued in more than one name? Cheques for insurance policies are issued in the names of all people insured on a policy.	-
Can cheques be reissued in different names? Under certain circumstances, yes, they can. Please contact us on 1300 940 177 (between 8.30am and 6.00pm Monday to Priday) to discuss this.	-
Why is my Travel insurance cheque only in one name when the policy was in more than one name? The refund has been issued to the person identified as the purchaser of the policy.	-
How is the YOMB discount determined for my Travel Insurance policy? The YOMB discount applied is the highest discount available from all insureds listed on the policy.	-
What products within Home Security are eligible for YOMB discount? YOMB discount is only applied to Monitoring Services.	-
What are you doing to make sure this doesn [*] t happen again? RACV has taken steps to address the data errors that resulted in the incorrect Years of Membership Benefits discount being applied to products held by you. If in the future our quality control processes identify errors that result in members not receiving correct discounts, RACV will make refunds as necessary.	-
How can I make a complaint regarding this? RACV is committed to a high level of service delivery to our members. If you are dissatisfied with our service in any way, contact our Member Relations team on 1800- 958.	 675
If your complaint is about a financial service such as insurance or lending and is not resolved to your satisfaction, you can lodge a complaint with the Australian Complaints Financial Authority or AFCA. AFCA provides a fair and independent complaint resolution that is free. Complaints to AFCA can be made by 1800 931 678 or email info@afca.org.au	via

YOMB Refund hotline

Call 1300 940 177 Monday to Friday 8:30am-6pm General enquiries Call 13 72 28 See our contact page for more options Feedback and complaints Call 1800 675 958 2.13 – Retrieve quote webpage¹⁸

RACV	News & Lifestyle Membership On the road Travel & Experie	About RACV Retail Stores Fuel Prices Help & Support Con ences In your home Business solutions Q LOGIN
Retrieve a qu	lote	
Retrieve a car or home insu	urance quote	
Quote number Postcode		
RETRIEVE QUOTE		
	olicies you have with us, the more you could save ce policies you'll receive 10% off each.*	e. When you take out two or more
the Premium, Excess and Discounts guide at racv.co	ip Berefits exclude Travel, Business and Farm Insurance products. To qualify for the Multi-Polic om au. Discounts will only be applied until any applicable minimum premium is reached. On ver one with more eligible policies and by staying with RACV insurance langer if a minimum premiu	newal, any Increases or decreases in your premium may be limited by factors such
General enquiries \$13 72 28	Roadside Assistance 📢 13-11-11 — Insurance Claims 🥄	13 19 03 INSURANCE CLAIM
My Membership RACV Club RACV Resort	is Retail Stores Careers About RACV Privacy Charter Legal Sitemap	EXPLORE RACY WEBSITE
f vin @ □		@ 2022 Roval Automobile Club of Victoria (RACV) All rights rese

2.14 – RACV Membership Benefits webpage¹⁹



As an RACV Member, you have access to a range of benefits and savings not just on RACV products, but also from retailers around Australia on motoring, home, leisure and entertainment.



Member discounts

Access a range of special offers and discounts at businesses throughout Australia for entertainment and shopping, to automotive, around the home and more.



Discounts interstate and overseas

Save just by showing your RACV Membership card while travelling overseas or interstate.



Save on accommodation and experiences

Receive discounts on accommodation and facilities at RAGV Resorts, along with an exciting range of other experiences.

Years of Membership benefits

The program

RACV's Years of Membership Benefits program is based on your continuous years of membership and links to the colour of your membership card.

->

Rewarding your loyalty

Years of Membership Benefits are our way of saying thank you for your loyalty. The longer your RACV Membership continues, the more you save.

Our Years of Membership	Bronze	Silver	Gold	Gold 50
Benefits discounts*	5-9 years	10-04 years	25-50 years	50+ years
Annual discount available for selected RACV products	5%	10%	15%	20%

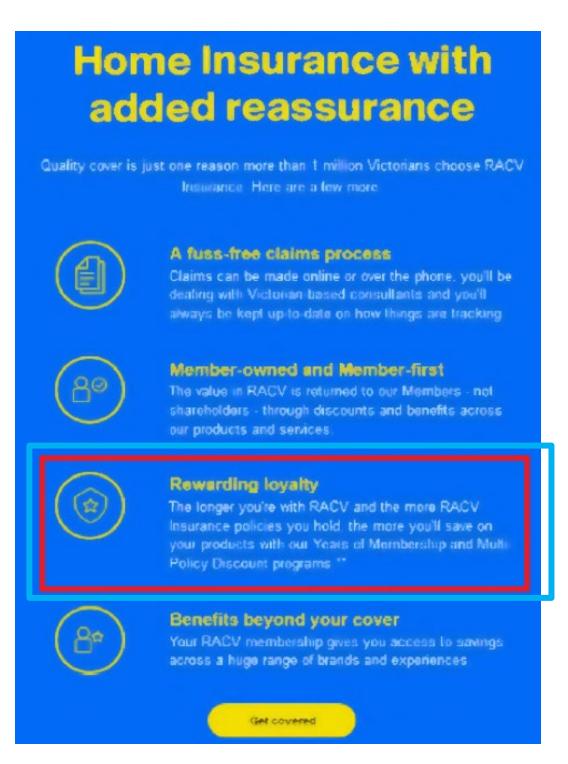
¹⁹ INA.0014.0002.1217.

2.15 – RACV Quotes²⁰

IAG.0003.0255.0086

	Prime	Cover Home	Contents	
	622 00000-0000001-00001	Your quote su	Immary	
		Quote number:	Confidential	
		Quote valid:	Until 22 January 2020	
		Property Address:	Confidential	
	Dear Customer,	Proposed sum insured:	Contents: \$100,000 See over for breakdown.	
_	Thank you for asking us to give you a quote. We based this quote on the details you gave us. If you take out a policy, we will ask you for more details.	Basic excess:	\$500 See over for all excesses that apply.	
	The premium shown may change depending on your answers.	Your quoted p	premium Uncludes government charge	
	Remember, this is only a quote and doesn't provide you any insurance cover.	Pay annually: \$271.37 You will pay less if you choose to pay this way.		
	Apply for insurance		Or	
	You can apply for insurance over the phone on 13 RACV (13 7228) or +61 3 8832 7980 or by visiting an RACV Shop.	Your discount		
		Multi-Policy Discou		
		RACV Bronze Year Benefit		
		No Claim Bonus	25	
	7			

2.16 – Home Insurance with added reassurance (electronic direct marketing)²¹



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²¹ RACV.0012.0001.0053.

2.17 – RACV Welcome Letter²²

Welcome



<DD> <Month> <YYYY>

Hello <FIRST_NAME>,

From everyone at RACV, we're delighted to welcome you as a member. By recently purchasing an eligible RACV product you're joining a community of over 2 million people who trust in us every day.

Your welcome pack enclosed includes your member card and information to help you make the most of your membership. And there's plenty of perks to take advantage of too.

Everyday savings Exclusive offers and discounts on groceries, events and tickets, travel and accommodation with RACV and our wide range of retail and travel partners.

Multi-Policy discounts

Save 10% on each policy when you take out more than one eligible RACV insurance policy." Loyalty rewards

The longer you're a member the more you'll save with discounts of up to 20%"

We're here for you

We're a membership organisation that works for the benefit of our members, customers and the communities we're part of - and we're there when you need us. That's every person, every day, no matter how big our community grows.

We represent your interests in road safety, mobility, home and energy, so you have more choice, more information and better outcomes at home, on the road, and when you're travelling. And from insurance to emergency assistance for your home or car, or even when you're planning a holiday, you can be confident our team will take care of you.

We're here to help

If you have questions about your new purchase or what it means to be with RACV, we're here to help, so visit racv.com.au, call our team on 13 72 28 or stop by your local store.

It's great to have you with us.



Royal Automobile Club of Victoria (RACV) Limited

ABN 44 004 060 833 485 Bourke Street, Melbourne Victoria 3000 Australia racv.com.au

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2.18 – RACV Welcome Booklet²³

One membership, many benefits

Your RACV membership gives you access to a whole lot more, every day.



More cover for less Save 10% on each policy when you take out more than one eligible RACV insurance policy.*



More savings for getaways Enjoy 25% off accommodation at RACV Resorts in Victoria, Queensland and Tasmania when you book directly.



More reasons to stay The longer you're a member, the more you'll save on selected RACV products and services, with discounts of up to 20%.^



More exclusive offers

Access savings and exclusive deals at over 3,000 experiences, like movie and theatre tickets, holiday packages, car hire, airport parking and more.

Ready for more? Visit racv.com.au/benefits

²³ RACV.0012.0001.0232.

2.19 - Brochure²⁴

RACV Members save everyday.

Member benefits

As an RACV Member, you have access to a range of benefits and savings not just on RACV products, but also from retailers around Australia on motoring, home, leisure and entertainment.

Years of membership benefits

Be rewarded for your loyalty. The longer you're a member the more you can save on many RACV products and services.

Years of Membership Benefits Annual Discount

Bronze	Silver	Gold	Gold 50
5-9 years	10-24 years	25-50 years	51+ years
5%	10%	15%	20%

*The discount does not apply to Travel, Business, Farm, Single Item and Pet Insurance policies.

Multi-policy discount[^]

Save 10%

The more insurance policies you have with us, the more you could save. When you take out two or more eligible RACV insurance policies, you'll receive 10% off each.

^On existing policies discount takes effect at renewal. Excludes Travel, Business, Farm, Pet and Single Item Insurance products. RACV Home and Contents Insurance is issued by Insurance Manufacturers of Australia Pty Limited ABN 93 004 208 084 AFS Licence No. 227678. Please consider the Product Disclosure Statement before buying. For a copy call 13 RACV (13 7228) or visit racv.com.au.

Member discounts

Access a range of discounts and special offers at businesses across Australia from home and automotive, to holidays, entertainment and more.

2.20 – Letter to existing customers²⁵



27 August 2021

Mr Sample Sample52 52 Fake Street 52 Fake Street MELBOURNE VIC 3000

Dear Sample,

As an existing RACV Member you already have access to a range of great discounts and offers across travel, retail, and motoring. We want to make sure you're aware of the benefits RACV Home Insurance, Victoria's market leader for home insurance has to offer, which includes:

- Adjustable excess options to help make your premiums more affordable.
- Up to 12 months' temporary accommodation for your family and pets if your home becomes unlivable after a listed event.¹
- Cover for theft, even if you leave your door unlocked.
- Comprehensive fire and flood damage.²
- 24/7 local claims assistance, online or over the phone.

eligible policies.

Plus, save 10% with a Multi-Policy Discount³

Get the right cover for you

We understand that different needs require different coverage, that's why RACV offers Building and Contents Insurance policies.

The more RACV Insurance policies you hold, the more you'll save with 10% off when you take out two or more

Building Insurance

Cover for the home you own and live in (including fences) and attached fittings such as lights.

Contents Insurance

Cover to repair or replace personal items if they're damaged or destroyed due to an insured event.

Need more information?

Get a quote online, call 1300 712 744 to speak to a local consultant, or visit any RACV store today.

Regards,

Personal Information

¹ Following a listed event and where you lived in your home permenently before the listed event.

² Unless you have chosen to remove Flood, Reinwater run-off or Storm Surge cover where we have identified your home at risk of flooding. Other conditions apply including that damage caused by actions of the sea is not covered.

³ The Multi-Policy Discount excludes Travel, Business and Farm Insurance products. To qualify for the Multi-Policy Discount, you must hold two eligible RACV insurance policies. For further details, see the Premium, Excess and Discounts guide at racv.com.au. Discounts will only be applied until any applicable minimum premium is reached. On renewal, any increases or decreases in your premium may be limited by factors such as your previous year's premium. You may not save more with more eligible policies and by staying with RACV insurance longer if a minimum premium is reached, or limits have been applied to increases or decreases in your premium.

The information provided is general advice only. Before making any decisions please consider your own circumstances and the Product Disclosure Statement and Target Market Determinations. For copies, whit race com au. As distributor, RACV Insurance Services Pty Ltd AFS Licence No. 230039 receives commission for each policy sold or renewed. Products issued by Insurance Manufacturers of Australia Pty Ltd ABN 93 004 208 084 AFS Licence No. 227678.

52/E-1 S-2 I-2

2.21 – 'Benefits' screenshot²⁶

R Y

Reassurance

Your building policy covers a range of events, including fire, storm and theft. So you're prepared for life's curveballs.



Peace of mind

If the worst were to happen and your home became unlivable, you'll get up to 12 months temporary accommodation for you and your pets. So you can rest easy.



More than you expect

You'll get new replacements for old items, if an insured item is stolen, damaged or destroyed by any event listed in your insurance policy.



We put you first

No claim or query is too hard to handle. Our Australian-based consultants are always here to help.



We reward loyalty

With our Multi Policy Discount you'll save 10% when taking out two or more eligible RACV Insurance policies. Plus the longer you stick with us, the more you could save through our Years of Membership Benefits Discounts**.





```
2.22 – Email advertisement<sup>27</sup>
                                                    Sign up for your exclusive offer
                                                          Purchase any RACV Home Insurance policy by 30<sup>th</sup> April
                                                   1
                                                          2022 (and serve your 21-day cooling off period). To make a 
purchase, go online at racv.com.au, call 1300 843 166 or
                                                           visit any retail store. T&Cs apply*
                                                          On the 15<sup>th</sup> June you'll receive your $100 Prezzee eGift 
Card activation link via SMS/email.
                                                   2
                                                          After you've activated, you're all set to use your $100 Prezzee
                                                   3
                                                          eGift Card at over 220 Aussie retailers. Take a look at the list of
                                                          retailers here.
                                                     There's a reason why RACV is
                                                  Victoria's market leader for home
                                                                       insurance
                                               24/7 local claims
                                                                          Adjustable
                                                                                                   12 months
                                                  assistance,
                                                                        excess to help
                                                                                                   temporary
                                               online or over the
                                                                          make your
                                                                                                accommodation
                                                    phone
                                                                        premiums more
                                                                                                 for you & your
                                                                          affordable
                                                                                                     pets.1
                                                                            $$$
                                                       Plus, save 10% with a Multi-
                                                                 Policy Discount<sup>2</sup>
                                                   The more RACV Insurance policies you hold, the more you'll save
                                                     with 10% off when you take out two or more eligible policies
                                                       Remember, this offer is only
                                                       available for a limited time!
                                                    Get a quote
                                                                         Call 1300 843 166
                                                                                               Visit any RACV store
```

Annexure C

Factors relied upon to predict customers' likelihood of renewing at different premiums for SGIO and SGIC branded insurance policies

Factor	Policy	Period
"yoi_risk": took into account, <i>inter alia</i> , the number of years since the customer's home insurance policy with SGIO or SGIC (as applicable) was first written	Contents Building & Contents	Until 26 January 2020
"ct_yor" took into account, <i>inter alia</i> , the number of consecutive years the customer held any same branded (SGIO or SGIC as applicable) insurance policy	Building Contents	Until 26 January 2020
"loy_calc_ct_cont: took into account, <i>inter alia</i> , the number of same branded (SGIO or SGIC as applicable) contents policies the customer held	Building Contents	Until 26 January 2020
"loy_calc_ct_bldg": took into account, <i>inter alia</i> , The number of same branded (SGIO or SGIC as applicable) building policies the customer held	Contents	Until 26 January 2020
"LOY_CALC_CT_CR_CP": took into account, <i>inter alia</i> , the number of same branded (SGIO or SGIC as applicable) comprehensive car insurance policies the customer held	Building	Until 26 January 2020
"ct_pol": took into account, <i>inter alia</i> , the number of same branded (SGIO or SGIC as applicable) car, bike, home, landlord, caravan, boat, trailer, RBI, life, IP and/or roadside assistance insurance products the customer held	Building Contents Building & Contents	Until 26 January 2020
"pc_disc": took into account, <i>inter alia</i> , the amount of any Loyalty Discount the customer received	Building & Contents	Until 26 January 2020

Annexure D

Factors relied upon to predict customers' likelihood of renewing at different premiums for RACV branded insurance policies

Factor	Policy	Period
"ct_yom": took into account the number of years the customer had been a member of RACV	Building Contents Building & Contents	Until 5 September 2021
"yoi_risk": took into account, <i>inter alia</i> , the number of years the customer held their RACV branded home insurance policy	Contents Building & Contents	Until 26 January 2020
"pc_disc": took into account, <i>inter alia</i> , the amount of any Years of Membership Discount the customer received	Building & Contents	Until 26 January 2020
"cd_mpd2": took into account whether the customer received a Multi-Policy Discount	Building Contents	Until 26 January 2020
"cdmpd" and "cd_mpd2": took into account whether the customer received a Multi-Policy Discount	Building Contents Building & Contents	27 January 2020 to 5 September 2021