Dated: \_\_\_\_ day of June 2017

# Innovation Cooperation Agreement between Australian Securities and Investments Commission and

Securities Commission Malaysia





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# Innovation Cooperation Agreement between ASIC and SC

#### 1. Definitions

For the purposes of this Cooperation Agreement, unless the context requires otherwise:

"Authorisation" means the process of licensing, registering, approving, authorising or otherwise bringing an entity under either Authority's regulatory ambit so that they are authorised to carry on business in providing a financial service or issuing a financial product in the relevant Authority's jurisdiction, and "Authorised" has a corresponding meaning;

"Authority" means the ASIC or SC Malaysia ("SC"); and collectively, shall be referred to as "the Authorities";

"Criteria for Support" means the criteria of a Referring Authority that an Innovator Business is required to meet before the Referring Authority will refer the Innovator Business to a Receiving Authority;

"Innovator Business" means an innovative financial business that has been offered support from an Authority through its Innovation Function, or would qualify for such support;

"Innovation Function" means the dedicated function established in both Authorities to support innovation in financial services in their respective markets;

"Laws and regulations" means any law, regulation or regulatory requirement applicable in the jurisdiction of an Authority.

"Receiving Authority" means the Authority that is receiving an Innovator Business referral or information relating to that referral;

"Referring Authority" means the Authority that is referring an Innovator Business to the Receiving Authority; and

#### 2. Introduction

2.1. The Authorities share a mutual desire to promote innovation in financial services in their respective markets. Both Authorities have established Innovation Functions in order to do so. The Authorities believe that through cooperation with each other, they will be able to further the promotion of innovation in their respective markets.

#### Background to the two Authorities' Innovation Functions

- 2.2. In March 2015, ASIC established an Innovation Hub to assist innovative fintech businesses navigate ASIC's regulatory system. Through its Innovation Hub, ASIC engages with the fintech community, provides assistance to innovative fintech start-ups and liaises with fintech experts through ASIC's Digital Finance Advisory Committee.
- 2.3. In September 2015, SC launched the 'alliance of FINtech community' (aFINity) initiative to engage with the tech entrepreneur community on innovative digital finance business models and technology related regulatory and policy matters.

## Support offered through the Innovation Functions

- 2.4. The support offered by the Authorities to Innovator Businesses through their Innovation Functions includes:
  - 2.4.1. A dedicated team for Innovator Businesses;
  - 2.4.2. Help for Innovator Businesses to understand the regulatory framework in the relevant Authority's jurisdiction, and how it applies to them;
  - 2.4.3. Assistance during the pre-Authorisation application phase to:
    - 2.4.3.1. Discuss the Authorisation application process and any regulatory issues that the Innovator Business has identified;
    - 2.4.3.2. Ensure the Innovator Business understands the relevant Authority's regulatory regime and what it means for them; and
    - 2.4.3.3. Where relevant, refer the Innovator Business to other domestic authorities for assistance.
  - 2.4.4. Support during the Authorisation process, including the allocation of Authorisation staff to consider the application that are knowledgeable about financial innovation in their respective markets. This may also include implementation of a specialised process for Innovator Businesses.
  - 2.4.5. A dedicated contact to periodically engage with, or provide assistance to, the Innovator Business for a period of one year after an Innovator Business is Authorised, as and when circumstances require it.

# 3. Purpose

3.1. The purpose of this Cooperation Agreement is to provide a framework for cooperation and referrals between the Innovation Functions of each Authority. The framework centres on a referral mechanism which will enable the Authorities to refer Innovator Businesses between their respective Innovation Functions. It also sets out how the Authorities plan to share and use information on innovation in their respective markets.

#### 4. Principles

4.1. The Authorities intend to provide the fullest possible mutual assistance to one another within the terms of this Cooperation Agreement. This Cooperation Agreement operates subject to the domestic laws and regulations of each Authority and does not modify or supersede any laws or regulatory requirements in force in, or applying to, Australia or Malaysia. This Cooperation Agreement sets forth a statement of intent and accordingly does not create any enforceable rights, and is not legally binding. This Cooperation Agreement does not affect any arrangements under the any existing Memorandum of Understanding between the two Authorities.

#### 5. Scope

#### Referral mechanism

- 5.1. The Authorities, through their Innovation Functions, will refer to each other Innovator Businesses that would like to operate in the other's jurisdiction.
- 5.2. In deciding whether to refer a business, the Referring Authority will consider the terms in 5.2.1 to 5.2.3:
  - 5.2.1. The Innovator Business should offer innovative financial products or services that benefit the financial consumer, investor and/or industry.
  - 5.2.2. The Innovator Business should demonstrate that it has conducted sufficient background research on laws and regulations as they might apply to it.
  - 5.2.3. The Innovator business should demonstrate that it has considered the feasibility of its business model.
- 5.3. Following referral, the Receiving Authority's Innovation Function should offer support to the Innovator Business in accordance with paragraph 2.4 above.
- 5.4. The Referring Authority acknowledges that an Innovator Business benefiting from the Receiving Authority's Innovation Function's assistance during the pre-Authorisation phase may or may not meet the requirements for Authorisation, and that in providing assistance through the Innovation Function, the Receiving Authority is not expressing an opinion about whether an Innovator Business will ultimately meet the requirements for Authorisation in its jurisdiction.

#### Potential joint innovation projects

5.5. The Authorities undertake to consider participating in joint innovation projects on the application of key technologies which may include digital and mobile payments, blockchain and distributed ledgers, big data, flexible platforms (API), and other areas of new technologies.

## Information sharing

- 5.6. The Authorities undertake, subject to applicable domestic laws and regulations, to share information about innovations in financial services in their respective markets, where appropriate. This may include, but is not limited to:
  - 5.6.1. Emerging market trends and developments (including use of new technologies); and
  - 5.6.2. Regulatory issues pertaining to innovation in financial services.
- 5.7. The Authorities undertake, subject to applicable domestic laws and regulations, to share further information on an Innovator Business which has been referred to a Receiving Authority for support through its Innovation Function by a Referring Authority (including the nature of the support to the Innovative Business by the Referring Authority).
- 5.8. The Authorities should notify each other of any material changes to the other Authority's Criteria for Support.

### 6. Confidentiality and Permissible Uses

- 6.1. Any information disclosed by one Authority to the other Authority under paragraphs 5.6 to 5.8, and any information contained in a referral under paragraphs 5.1 to 5.4, should be treated by the other Authority as confidential information.
- 6.2. Information about an Innovator Business included in a referral under paragraphs 5.1 to 5.4 and shared under paragraph 5.8 should be sent to a Receiving Authority only if the Innovator Business consents to that disclosure.
- 6.3. A Receiving Authority should use information about a referred Innovator Business only for the purpose of providing support under paragraph 2.4 to the referred Innovator Business through the Receiving Authority's Innovation Function and ensuring compliance with the law of the Receiving Authority's jurisdiction.
- 6.4. A Receiving Authority should use any information disclosed to it by the Referring Authority only for the purposes for which the information was disclosed, unless the Referring Authority consents to other uses.
- 6.5. If either Authority is required to disclose any information provided to it by the other Authority pursuant to a requirement of law, such Authority should notify the other Authority prior to complying with such a requirement and should assert all appropriate legal exemptions or privileges with respect to such information as may be available.

#### 7. Term

- 7.1. This Cooperation Agreement takes effect from the date of execution and will continue to have effect until terminated by either of the Authorities by the giving of at least 30 days' written notice of termination to the other Authority.
- 7.2. Termination of this Cooperation Agreement does not affect obligations under the existing Memorandum of Understanding between the two Authorities.
- 7.3. In the event of the termination of this Cooperation Agreement, information obtained under this Cooperation Agreement will continue to be treated in the manner set out under paragraph 6.

#### 8. Amendment

- 8.1. The Authorities will review the operation of this Cooperation Agreement and update its terms as required. The Authorities acknowledge that review may be required if there is a material change to the support offered by a Receiving Authority's Innovation Function to Innovator Businesses referred by a Referring Authority pursuant to paragraph 5.1; or the Authority's Criteria for Support.
- 8.2. This Cooperation Agreement may be amended if both Authorities agree in writing to do so.

# **Executed by the Authorities:**

For SC

For ASIC

Ranjit Ajit Singh Chairman

Greg Medcraft Chairman

Date: 27 6 2017

Date: 27/6/17

Moderate